

SEC 78 / 2019-20

4<sup>th</sup> February 2020

The General Manager, DCS – CRD BSE Limited
Corporate Relationship Department 1<sup>st</sup> Floor, New Trading Ring
Rotunda Building, P J Towers
Dalal Street, Fort,
MUMBAI - 400 001
Scrip Code: **500114** 

The General Manager, DCS – CRD National Stock Exchange of India Ltd Exchange Plaza, Bandra-Kurla Complex, Bandra (East), MUMBAI - 400 051 Symbol: TITAN

Dear Sirs,

Sub: Unaudited Financial Results (standalone and consolidated) for the third quarter and nine months ended 31<sup>st</sup> December 2019

At the Board Meeting of the Company held today, the Unaudited Financial Results (standalone and consolidated) for the third quarter and nine months ended 31<sup>st</sup> December 2019 was considered and approved. We submit herewith the unaudited financial results for the third quarter and nine months ended 31<sup>st</sup> December 2019 together with the press release.

Also enclosed herewith is the Limited Review Report of the Financial Results for the third quarter and nine months ended 31<sup>st</sup> December 2019 issued by the Company's statutory auditors M/s B S R & Co. LLP, Chartered Accountants.

The Board meeting commenced at 10:00 a.m. and concluded at 2:00 p.m.

The above information is also available on the website of the Company: www.titancompany.in

Please acknowledge receipt of the same.

Yours truly,

For TITAN COMPANY LIMITED

Dihesh Shetty

General Counsel & Company Secretary

Encl. As stated



4th February 2020

### PRESS RELEASE

## Titan Company Ltd.: reported a growth of 12.9% in profits for Q3

Titan Company reported a growth of 12.9% in profit after tax for the quarter ending December 2019. Sales income during the same period grew by 9.4% while sales income for the ninemonth period ending December 2019 grew by 8.2%. The overall standalone income from operations in the third quarter, October to December 2019, was Rs.6206 crores, as compared to last year's income of Rs.5672 crores during the same period. The income from operations for April to December 2019, the nine-month period, stands at Rs.15,581 crores. These are standalone Company figures. The consolidated income for the same nine-month period was Rs.16,340 crores and Rs.6527 crores for the third quarter.

The profit before tax for Q3, October to December 2019, was Rs.637 crores. The net profit for the same period was Rs.470 crores and Rs.1161 crores for the nine-months ended December 2019. The profit before tax for the nine-month period ending December 2019 grew by 3.7%, to Rs.1589 crores. Profit before tax for Q3 grew by 6.3%.

The Jewellery business recorded a growth of 10.6% in Q3 over last year and had an income of Rs.5409 crores this year in Q3 as compared to Rs.4890 crores last year. For the nine-month ended December 2019, the jewellery business recorded a growth of 7.8%. The income from watches was Rs.625 crores in Q3, registering a marginal decline over last year on account of a poor December month for sales. However, the income growth of watches business for the nine month period stands at 7.8%. The eyewear business grew by 2.9% in Q3, to Rs.133 crores and crossed the Rs.400 crores mark for nine months, at Rs.436 crores. Other businesses of the company registered a growth of 32.6% in Q3, at Rs.49 crores. The nine-month income for this segment grew by 34.3% to Rs.130 crores.

The Titan Company (TCL) retail chain is 1709 stores strong, as on 31st December 2019 with the retail area touching 2.22 million sq.ft. nationally for all its brands.

Mr. C. K. Venkataraman, Managing Director of the company stated that "The growth we saw during the festival period of October and November was very encouraging. The month of December 2019 witnessed a drop in footfall across all our retail formats compared to the previous two months and hence the sales were muted. The retail growth for our jewellery business was healthy in Q3 on account of a good wedding season. Many new products are lined up for launch in the last quarter and we will continue to invest in our brands and delight our customers with fascinating products coupled with memorable advertising."

S. Ravi Kant

Executive Vice President (Corporate Communications)



# BSR&Co.LLP

**Chartered Accountants** 

Embassy Golf Links Business Park Pebble Beach, B Block, 3rd Floor Off Intermediate Ring Road Bengaluru 560 071 India

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Limited Review Report on unaudited quarterly standalone financial results and standalone year-to-date results of Titan Company Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

To

## The Board of Directors of Titan Company Limited

- 1. We have reviewed the accompanying Statement of unaudited standalone financial results of Titan Company Limited ('the Company') for the quarter ended 31 December 2019 and year to date results for the period from 1 April 2019 to 31 December 2019 ("the Statement").
- 2. This Statement, which is the responsibility of the Company's management and approved by the Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with applicable accounting standards and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

for BSR & Co. LLP

Chartered Accountants

Firm Registration Number: 101248W/W-100022

Supreet Sachdev

Partner

Membership Number: 205385 UDIN: 20205385AAAAAA9054

Place: Bengaluru

Date: 04 February 2020



CIN: L74999TZ1984PLC001456

3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2019

| PART I Particulars   | *                         | 3 months ended            |                           | 9 months                  | Year ended                |                         |
|--|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|-------------------------|
| rancuars   | 21 12 2010                |                           | 21 12 2010                |                           |                           |                         |
|  | 31-12-2019<br>(Unaudited) | 30-09-2019<br>(Unaudited) | 31-12-2018<br>(Unaudited) | 31-12-2019<br>(Unaudited) | 31-12-2018<br>(Unaudited) | 31-03-2019<br>(Audited) |
| I. Revenue from operations   |                           |                           |                           |                           |                           |                         |
| - Sale of products/ services   | 610,596                   | 437,082                   | 563,245                   | 1,536,216                 | 1,425,441                 | 1,888,534               |
|  |                           |                           | 3,977                     |                           | 14,350                    |                         |
| - Other operating revenue II. Other income   | 10,027<br>1,966           | 6,418                     | 6.093                     | 21,873<br>10,632          | 12,338                    | 18,463<br>17,850        |
| III. Total income (I +II)  | 622,589                   | 446,568                   | 573,315                   | 1,568,721                 | 1,452,129                 | 1,924,847               |
| IV. Expenses:  | 044,309                   | 440,300                   | 373,313                   | 1,500,721                 | 1/432,129                 | 1,744,047               |
| Cost of materials and components consumed  | 272,420                   | 383,044                   | 282,145                   | 960,834                   | 838,078                   | 1,182,204               |
| Purchase of stock-in-trade   | 78,283                    | 90,237                    | 91,724                    | 228,975                   | 231,092                   | 282,892                 |
| A CONTRACTOR OF THE STATE OF TH | 115,571                   | (159,501)                 | 50,893                    |                           | (10,495)                  | (66,378                 |
| Changes in inventories of finished goods, stock-in-trade and   | 113,3/1                   | (139,301))                | 30,093                    | (48,407)                  | (10,455)                  | (00,370                 |
| work-in-progress   | 00 505                    | 0.4 5.5                   | 24.402                    | MO coa                    |                           | 000.000                 |
| Employee benefits expense  | 28,505                    | 26,565                    | 21,427                    | 79,611                    | 62,656                    | 87,879                  |
| Finance costs  | 4,049                     | 4,075                     | 1,287                     | 11,154                    | 3,223                     | 4,445                   |
| Depreciation and amortisation expense  | 7,770                     | 7,370                     | 3,280                     | 21,952                    | 10,542                    | 13,889                  |
| Advertising  | 14,124                    | 12,543                    | 13,792                    | 40,071                    | 41,008                    | 52,260                  |
| Other expenses   | 38,160                    | 39,293                    | 48,817                    | 115,597                   | 122,788                   | 167,919                 |
| IV. Total expenses   | 558,882                   | 403,626                   | 513,365                   | 1,409,787                 | 1,298,892                 | 1,725,110               |
| V. Profit before exceptional item and tax (III - IV)   | 63,707                    | 42,942                    | 59,950                    | 158,934                   | 153,237                   | 199,737                 |
| VI. Exceptional item (Refer note 6)  | -                         | -                         | -                         | -                         |                           | 7,000                   |
| VII. Profit before tax (V - VI)  | 63,707                    | 42,942                    | 59,950                    | 158,934                   | 153,237                   | 192,737                 |
| VIII. Tax expense:   |                           |                           |                           |                           |                           |                         |
| Current tax  | 15,903                    | 9,243                     | 18,070                    | 39,892                    | 44,713                    | 60,201                  |
| Deferred tax   | 809                       | 1,683                     | 257                       | 2,958                     | 546                       | (4,900                  |
| VIII. Total tax  | 16,712                    | 10,926                    | 18,327                    | 42,850                    | 45,259                    | 55,301                  |
| IX. Profit for the period (VII-VIII)   | 46,995                    | 32,016                    | 41,623                    | 116,084                   | 107,978                   | 137,436                 |
| X. Other comprehensive income  |                           |                           |                           |                           |                           |                         |
| (i) Items that will not be reclassified to the statement of profit   |                           |                           |                           |                           |                           |                         |
| and loss   |                           |                           |                           |                           |                           |                         |
| - Remeasurement of employee defined benefit plan   | (2,578)                   | (3,478)                   | (890)                     | (6,703)                   | (2,559)                   | (2,587                  |
| - Income-tax on (i) above  | 651                       | 847                       | 288                       | 1,682                     | 750                       | 792                     |
|  |                           |                           |                           |                           |                           |                         |
| (ii) Items that will be reclassified to the statement of profit  |                           |                           |                           |                           |                           |                         |
| - Effective portion of gain or (loss) on designated portion of   | (12,413)                  | 13,178                    | (10,636)                  | (10,340)                  | (361)                     | 4,498                   |
| hedging instruments in a cash flow hedge   | (,)                       | 10,1,0                    | (10,000)                  | (10,010)                  | (501)                     | 2,250                   |
| - income-tax on (ii) above   | 3,103                     | (3,616)                   | 3.003                     | 2.684                     | 126                       | (1,230                  |
| X. Total other comprehensive income  | (11,237)                  | 6,931                     | (8,235)                   | (12,677)                  | (2,044)                   | 1,473                   |
| 7. Total other comprehensive income  | (11,ph/3/)                | 0,931                     | (8,235)                   | (12,077)                  | (2,094)                   | 1,4/3                   |
| XI. Total comprehensive income (IX+X)  | 35,758                    | 38,947                    | 33,388                    | 103,407                   | 105,934                   | 138,909                 |
| XII. Paid up equity share capital (face value ₹ 1 per share):<br>XIII. Other equity:   | 8,878                     | 8,878                     | 8,878                     | 8,878                     | 8,878                     | 8,878<br>609,294        |
| XIV. Earnings per equity share of ₹1:<br>{based on net profit for the period (IX)}   | 12                        |                           |                           |                           |                           |                         |
| Basic and diluted (not annualised)   | 5.29                      | 3.61                      | 4.69                      | 13.08                     | 12.16                     | 15.48                   |
| Consequence of the standard of | 3.29                      | 5.01                      | 4.07                      | 13.00                     | 12.10                     | 15.                     |

See accompanying notes to the standalone unaudited financial results







CIN: L749997Z1984PLC001456

3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2019

### SEGMENT INFORMATION (Refer note 8)

| Particulars   |  | 3 months ended |                           | 9 months                                | ₹ in lakhs<br>Year ended  |                         |
|---|--|----------------|---------------------------|---|---------------------------|-------------------------|
|   | 31-12-2019 30-09-2019<br>(Unaudited) (Unaudited) |                | 31-12-2018<br>(Unaudited) | 31-12-2019<br>(Unaudited)               | 31-12-2018<br>(Unaudited) | 31-03-2019<br>(Audited) |
|   | (Onaudirea)                                      | (Chauditeu)    | (Onaddired)               | (Ollaudited)                            | (Onautiteu)               | (Addited)               |
| Segment revenues and profit and loss                            |  |                | 250                       |   |                           |                         |
|   |  |                |                           |   |                           |                         |
| a) Sales / Income from segments                                 | -  |                |                           | *************************************** |                           |                         |
| Watches   | 62,533   | 71,874         | 64,066                    | 205,866                                 | 190,988                   | 244,093                 |
| Jewellery   | 540,866  | 352,777        | 489,034                   | 1,298,387                               | 1,204,408                 | 1,602,958               |
| Eyewear   | 13,330   | 15,422         | 12,949                    | 43,630                                  | 38,106                    | 51,141                  |
| Others  | 4,937  | 4,397          | 3,723                     | 12,962                                  | 9,654                     | 13,343                  |
| Corporate (unallocated)   | 923  | 2,098          | 3,543                     | 7,876                                   | 8,973                     | 13,312                  |
| Total   | 622,589  | 446,568        | 573,315                   | 1,568,721                               | 1,452,129                 | 1,924,847               |
| b) Profit / (Loss) from segments before finance costs and taxes |  |                |                           |   |                           |                         |
| Watches   | 5,212  | 11,335         | 5,435                     | 29,313                                  | 28,743                    | 31,638                  |
| Jewellery   | 70,130   | 38,413         | 65,052                    | 152,744                                 | 143,588                   | 194,800                 |
| Eyewear   | (670)  | 199            | (146)                     | (1,614)                                 | (72)                      | (238                    |
| Others  | (918)  | (982)          | (1,138)                   | (3,753)                                 | (4,099)                   | (5,811                  |
| Corporate (unallocated)   | (5,998)  | (1,948)        | (7,966)                   | (6,602)                                 | (11,700)                  | (23,207                 |
|   | 67,756   | 47,017         | 61,237                    | 170,088                                 | 156,460                   | 197,182                 |
| Finance costs   | 4,049  | 4,075          | 1,287                     | 11,154                                  | 3,223                     | 4,445                   |
| Profit before taxes   | 63,707   | 42,942         | 59,950                    | 158,934                                 | 153,237                   | 192,737                 |
| c) Segment assets and liabilities                               |  |                |                           |   |                           |                         |
| Segment assets  |  |                |                           |   |                           |                         |
| Watches   | 204,926  | 213,015        | 153,192                   | 204,926                                 | 153,192                   | 150,204                 |
| Jewellery   | 746,851  | 923,604        | 596,048                   | 746,851                                 | 596,048                   | 674,225                 |
| Eyewear   | 50,500   | 49,012         | 36,647                    | 50,500                                  | 36,647                    | 39,447                  |
| Others  | 22,071   | 18,964         | 9,875                     | 22,071                                  | 9,875                     | 10,656                  |
| Corporate (unallocated)   | 208,696  | 205,769        | 369,535                   | 208,696                                 | 369,535                   | 272,450                 |
| Total   | 1,233,044  | 1,410,364      | 1,165,297                 | 1,233,044                               | 1,165,297                 | 1,146,982               |
| Segment liabilities   |  |                |                           |   |                           |                         |
| Watches   | 80,143   | 79,380         | 43,508                    | 80,143                                  | 43,508                    | 45,348                  |
| Jewellery   | 444,729  | 554,113        | 503,527                   | 444,729                                 | 503,527                   | 457,048                 |
| Eyewear   | 25,599   | 23,605         | 11,680                    | 25,599                                  | 11,680                    | 12,705                  |
| Others  | 7,148  | 8,300          | 2,719                     | 7,148                                   | 2,719                     | 2,514                   |
| Corporate (unallocated)   | 17,453   | 122,747        | 18,666                    | 17,453                                  | 18,666                    | 11,195                  |
| Total   | 575,072  | 788,145        | 580,100                   | 575,072                                 | 580,100                   | 528,810                 |









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#### Notes

- 1 The unaudited financial results of Titan Company Limited ("the Company") have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015, as amended.
- 2 Effective 1 April 2019, the Company adopted Ind AS 116 "Leases", applied to its lease contracts existing on 1 April 2019 using the modified retrospective method and has taken the cumulative adjustments to retained earnings, on the date of initial application. Accordingly the Company has not restated the comparative information. The cumulative effect of application of the standard has reduced the retained earnings by ₹ 10,081 lakhs, net of taxes. The implementation of Ind AS 116 resulted in lower Profit before tax by ₹ 384 lakhs and ₹ 533 lakhs for the quarters ended 30 September 2019 and 31 December 2019 respectively and ₹ 1,151 lakhs for the nine months ended 31 December 2019 on account of higher interest cost and depreciation which was offset by reduction in rent expenses. In the statement of profit and loss for the current period, the nature of expenses in respect of operating leases has changed from lease rent in previous periods to depreciation cost for the "Right-of-Use" asset and finance cost for interest accrued on "Lease Liability".
- 3 During the quarter ended 30 September 2019, the Company elected to exercise the option permitted under section 115BAA of the Income-tax Act, 1961 as introduced by the Taxation Laws (Amendment) Ordinance, 2019. Accordingly, the Company has recognised provision for income tax for the quarters ended 31 December 2019, 30 September 2019 and for the nine months ended 31 December 2019 and computed deferred tax based on the rate prescribed in the said section. The full impact of this change has been recognised in the statement of profit and loss for the quarter ended 30 September 2019.
- 4 During the quarter, the Company incorporated Titan Holdings International FZCO ("Titan Holdings") as a subsidiary in October 2019 and Titan Holdings incorporated a subsidiary, Titan Global Retail L.L.C ("Titan Global") in December 2019, both based out of Dubai.
- 5 During the quarter ended 31 December 2019, the Board of Directors approved the special retiral benefits payable to the Managing Director who retired in September 2019, as per the policy of the Company. Accordingly, the Company has accrued ₹ 2,528 lakhs based on actuarial valuation by giving corresponding charge to employee benefit expense in the statement of profit and loss.
- 6 Exceptional item includes provision for impairment of investment in a subsidiary (Favre Leuba AG, Switzerland) made for the year ended 31 March 2019 amounting to ₹7,000 lakhs.

  Profit / (loss) from segments before exceptional items, finance costs and taxes are as below for the year ended 31 March 2019:

  ₹ in lakhs

| Segment                 | Year ended<br>31-03-2019 |
|-------------------------|--------------------------|
|                         | (Audited)                |
| Watches                 | 31,638                   |
| Jewellery               | 194,800                  |
| Eyewear                 | (238                     |
| Others                  | (5,811)                  |
|                         | 220,389                  |
| Corporate (Unallocated) | (16,207)                 |
|                         | 204,182                  |

- 7 The Company disposed off its entire shareholding in Titan TimeProducts Limited to Danlaw Technologies India Limited on 18 June 2018 at a consideration of ₹ 1,850 lakhs. Consequently, the Company has recognised profit on sale of investment amounting to ₹ 487 lakhs under the head "Other income" during the nine months ended 31 December 2018 and year ended 31 March 2019.
- 8 The Company is structured into four verticals namely Watches, Jewellery, Eyewear and Others where "Others" include Accessories, Fragrances and Indian dress wear. Accordingly, the Company has presented its segment results under these business segments.
- 9 The statutory auditors have carried out limited review of the unaudited financial results for the quarter and nine months ended 31 December 2019 and have issued an unmodified review report.
- 10 The Company, as part of its Treasury operations, invested in intercorporate deposit aggregating ₹ 14,500 lakhs with Infrastructure Leasing & Financial Services Limited and its subsidiary (IL&FS Group), which were due for maturity in November 2018 and December 2018. The aforesaid amounts and the interest thereon have however not been received as on date. As a result of increased credit risk in relation to outstanding balances from IL&FS Group and the uncertainty prevailing on IL&FS Group due to the proceedings pending with the NCLT, Management has provided for full amount of ₹ 14,500 lakhs for impairment in value of deposit for the year ended 31 March 2019 (₹ 7,000 lakhs and ₹ 9,900 lakhs for the quarter and nine months ended 31 December 2018 respectively). The provision currently reflects the exposure that may arise given the uncertainty. The Company, however, continues to monitor developments in this matter and the necessary actions are being taken in this regard.
- 11 The unaudited financial results of the Company for the quarter and nine months ended 31 December 2019 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at their meeting on 4 February 2020.

Place: Chennai Date: 4 February 2020

Z Z CK Venkataraman
Managing Director





# BSR&Co.LLP

**Chartered Accountants** 

Embassy Golf Links Business Park Pebble Beach, B Block, 3rd Floor Off Intermediate Ring Road Bengaluru 560 071 India Telephone +91 80 4682 3000 Fax +91 80 4682 3999

Limited Review Report on unaudited quarterly consolidated financial results and consolidated year-to-date results of Titan Company Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

# To the Board of Directors of Titan Company Limited

- 1. We have reviewed the accompanying Statement of unaudited consolidated financial results of Titan Company Limited ("the Parent"), its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") and its share of the net loss after tax and total comprehensive loss of its associate and joint venture for the quarter ended 31 December 2019 and year to date results for the period from 1 April 2019 to 31 December 2019 ("the Statement"), being submitted by the Parent pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").
- 2. This Statement, which is the responsibility of the Parent's management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the entities mentioned in Annexure I.



Limited Review Report on unaudited quarterly consolidated financial results and consolidated year-to-date results of Titan Company Limited under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (continued)

5. Based on our review conducted and procedures performed as stated in paragraph 3, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

for BSR & Co. LLP

Chartered Accountants

Firm Registration Number: 101248W/W-100022

Supreet Sachdev

Partner

Membership Number: 205385 UDIN: 20205385AAAAAB2616

Place: Bengaluru

Date: 04 February 2020

# BSR&Co.LLP

# Annexure I to the Limited Review Report

List of Subsidiaries, Associate and Joint Venture included in the unaudited consolidated financial results:

| Entity                                 | Relationship                       |  |  |  |  |  |  |
|--|------------------------------------|--|--|--|--|--|--|
| Titan Engineering & Automation Limited | Subsidiary                         |  |  |  |  |  |  |
| Carat Lane Trading Private Limited     | Subsidiary                         |  |  |  |  |  |  |
| Favre Leuba AG, Switzerland            | Subsidiary                         |  |  |  |  |  |  |
| Titan Haldings International EZCO      | Subsidiary                         |  |  |  |  |  |  |
| Titan Holdings International FZCO      | (Incorporated on 15 October 2019)  |  |  |  |  |  |  |
| T'. Cl.1.1D . '11 I C                  | Subsidiary                         |  |  |  |  |  |  |
| Titan Global Retail L.L.C.             | (Incorporated on 15 December 2019) |  |  |  |  |  |  |
| Titan Tima Dua da ata Limita d         | Subsidiary                         |  |  |  |  |  |  |
| Titan TimeProducts Limited             | (Till 18 June 2018)                |  |  |  |  |  |  |
| Titon Watch Common Limited Hans Vans   | Subsidiary of Favre Leuba AG,      |  |  |  |  |  |  |
| Titan Watch Company Limited, Hong Kong | Switzerland                        |  |  |  |  |  |  |
| Green Infra Wind Power Theni Limited   | Associate                          |  |  |  |  |  |  |
| Montblanc India Retail Private Limited | Joint Venture                      |  |  |  |  |  |  |





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STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2019

| Particulars   | 3 months ended |  |                  | 9 months          | Year ended         |                   |
|---|----------------|--|------------------|-------------------|--------------------|-------------------|
|   | 31-12-2019     | 30-09-2019   | 31-12-2018       | 31-12-2019        | 31-12-2018         | 31-03-2019        |
|   | (Unaudited)    | (Unaudited)  | (Unaudited)      | (Unaudited)       | (Unaudited)        | (Audited)         |
| . Revenue from operations   |                |  |                  |                   |                    |                   |
| - Sale of products/ services  | 645,458        | 460,071  | 583,982          | 1,615,039         | 1,476,857          | 1,959,206         |
| - Other operating revenues  | 7,278          | 6,088  | 3,167            | 18,965            | 12,118             | 18,646            |
| II. Other income  | 2,269          | 3,175  | 6,262            | 11,152            | 12,665             | 18,294            |
| III. Total income (I +II)   | 655,005        | 469,334  | 593,411          | 1,645,156         | 1,501,640          | 1,996,146         |
| IV. Expenses:   |                | The state of the s |                  |                   |                    |                   |
| Cost of materials and components consumed   | 287,887        | 399,055  | 294,049          | 1,002,900         | 863,854            | 1,223,063         |
| Purchase of stock-in-trade  | 81,053         | 93,032   | 94,458           | 239,375           | 239,089            | 294,003           |
| Changes in inventories of finished goods, stock-in-trade and work-in-progress   | 117,250        | (164,602)  | 48,096           | (54,560)          | (16,089)           | (77,641)          |
| Employee benefits expense   | 32,674         | 30,512   | 24,912           | 91,469            | 73,272             | 101,927           |
| Finance costs   | 4,472          | 4,486  | 1,567            | 12,343            | 4,005              | 5,254             |
| Depreciation and amortisation expense   | 8,773          | 8,220  | 3,847            | 24,588            | 12,200             | 16,284            |
| Advertising   | 16,794         | 14,280   | 15,616           | 46,257            | 46,093             | 59,920            |
| Other expenses  | 41,237         | 41,652   | 50,898           | 123,150           | 128,457            | 177,431           |
| IV. Total expenses  | 590,140        | 426,635  | 533,443          | 1,485,522         | 1,350,881          | 1,800,241         |
| V. Profit before share of profit/(loss) of an associate and a joint venture and exceptional item and tax (III - IV)     | 64,865         | 42,699   | 59,968           | 159,634           | 150,759            | 195,905           |
|   |                |  |                  |                   |                    |                   |
| VI. Share of profit/ (loss) of:   | 44.00          | 20   | (4.0)            | 40                |                    | -                 |
| - Associate   | (13)           | 39   | (18)             | 43                | 9                  | 7                 |
| - Joint Venture   | (28)           | (300)  | 12               | (437)             | (232)<br>150,536   | (223              |
| VII. Profit before exceptional item and tax (V - VI)  | 64,824         | 42,438   | 59,962           | 159,240           | 130,336            | 195,689           |
| VIII. Exceptional item  | 64,824         | 42,438   | 59,962           | 159,240           | 150,536            | 195,689           |
| IX. Profit before tax (VII - VIII) X. Tax expense:  | 04,024         | 42,430   | 39,902           | 139,240           | 150,550            | 193,009           |
| Current tax   | 16,493         | 9,534  | 18,538           | 41,135            | 45,835             | 61,750            |
| Deferred tax  | 911            | 1,739  | 315              | 3,146             | 666                | (4,926            |
| X. Total tax  | 17,404         | 11,273   | 18,853           | 44,281            | 46,501             | 56,824            |
| XI. Profit for the year (IX-X)  | 47,420         | 31,165   | 41,109           | 114,959           | 104,035            | 138,865           |
|   |                |  |                  |                   |                    |                   |
| XII. Other comprehensive income   |                |  |                  |                   |                    |                   |
| (i) Items that will not be reclassified to the statement of profit and loss   |                |  |                  |                   |                    |                   |
| - Remeasurement of employee defined benefit plans   | (2,548)        | (3,908)  | (939)            | (7,103)           | (2,747)            | (2,857            |
| - Income-tax on (i) above   | 653            | 921  | 303              | 1,758             | 810                | 836               |
| (ii) Items that will be reclassified to the statement of profit and loss  |                |  |                  |                   |                    |                   |
| - Effective portion of gain or (loss) on designated portion of hedging instruments in a cash flow hedge                 | (12,413)       | 13,178   | (10,636)         | (10,340)          | (361)              | 4,498             |
| - Exchange differences in translating the financial statements of foreign   | 224            | 91   | (232)            | 414               | 165                | (5                |
| operations - income-tax on (ii) above   | 2.102          | (2.010)  | 2.002            | 2/94              | 124                | (1.220            |
| XII. Total other comprehensive income   | 3,103 (10,981) | (3,616)<br>6,666   | 3,003<br>(8,501) | 2,684<br>(12,587) | (2,007)            | (1,230<br>1,242   |
|   | 26.420         |  | 32,608           | 102,372           | 102,028            | 140 105           |
| XIII. Total comprehensive income (XI+XII)   | 36,439         | 37,831   | 32,608           | 102,372           | 102,028            | 140,107           |
| Profit for the period attributable to:  | 47.460         | 21 422   | 41 210           | 115 514           | 105.054            | 140 415           |
| - Owners of the Company - Non-controlling interest  | 47,462<br>(42) | 31,433<br>(268)  | 41,319<br>(210)  | 115,514<br>(555)  | 105,056<br>(1,021) | 140,415           |
| - Non-Controlling Interest  | 47,420         | 31,165   | 41,109           | 114,959           | 104,035            | 138,865           |
| Other comprehensive income for the period attributable to:  |                |  |                  |                   |                    |                   |
| - Owners of the Company   | (10,989)       | 6,688  | (8,501)          | (12,573)          | (2,007)            | 1,259             |
| - Non-controlling interest  | 8              | (22)   |                  | (14)              |                    | (17               |
|   | (10,981)       | 6,666  | (8,501)          | (12,587)          | (2,007)            | 1,242             |
| Total comprehensive income for the period attributable to:  |                | 00.4   | 20.07            | 100.011           | 100 0:-            | 4.2               |
| - Owners of the Company   | 36,473         | 38,121   | 32,818           | 102,941           | 103,049            | 141,674           |
| - Non-controlling interest  | 36,439         | (290)  | (210)            | (569)<br>102,372  | (1,021)<br>102,028 | (1,567<br>140,107 |
|   |                |  |                  |                   |                    |                   |
| XIV. Paid up equity share capital (face value ₹ 1 per share):<br>XV. Other equity:                                      | 8,878          | 8,878  | 8,878            | 8,878             | 8,878              | 8,878<br>598,137  |
| XVI. Earnings per equity share of ₹ 1:<br>{based on profit for the period attributable to Owners of the Company (XIII)} |                |  |                  |                   |                    |                   |
|   |                |  |                  |                   | ,                  |                   |
| Basic and diluted (not annualised)  | 5.35           | 3.54   | 4.65             | 13.01             | 11.83              | 15.82             |

Basic and diluted (not annualised)
See accompanying notes to the unaudited consolidated financial results









TITAN COMPANY LIMITED

CIN: L74999TZ1984PLC001456

3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

STATEMENT OF UNAUDITED CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2019

### SEGMENT INFORMATION (Refer note 9)

| Particulars   |       |                           | 3 months ended            |                           | 9 months                  | Year ended                |                         |
|---|-------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|-------------------------|
|   |       | 31-12-2019<br>(Unaudited) | 30-09-2019<br>(Unaudited) | 31-12-2018<br>(Unaudited) | 31-12-2019<br>(Unaudited) | 31-12-2018<br>(Unaudited) | 31-03-2019<br>(Audited) |
| Segment revenues and profit and loss                                  |       |                           |                           |                           |                           |                           |                         |
| a) Sales / Income from segments                                       |       |                           |                           |                           |                           |                           |                         |
| Watches   |       | 62,723                    | 72,013                    | 64,119                    | 206,347                   | 191,630                   | 244,749                 |
| Jewellery   |       | 560,579                   | 364,997                   | 499,703                   | 1,341,986                 | 1,228,469                 | 1,639,006               |
| Eyewear   |       | 13,330                    | 15,422                    | 12,949                    | 43,630                    | 38,106                    | 50,879                  |
| Others  |       | 17,483                    | 14,804                    | 13,096                    | 45,350                    | 34,462                    | 48,335                  |
| Corporate (unallocated)   |       | 890                       | 2,098                     | 3,544                     | 7,843                     | 8,973                     | 13,177                  |
|   | Total | 655,005                   | 469,334                   | 593,411                   | 1,645,156                 | 1,501,640                 | 1,996,146               |
| b) Profit / (Loss) from segments before finance costs and taxes       |       |                           |                           |                           |                           |                           |                         |
| Watches   |       | 3,902                     | 10,369                    | 4,341                     | 26,186                    | 25,443                    | 26,675                  |
| Jewellery   |       | 70,435                    | 37,941                    | 64,658                    | 152,072                   | 140,910                   | 190,804                 |
| Eyewear   |       | (670)                     | 199                       | (13)                      | (1,614)                   | 211                       | (238)                   |
| Others  |       | 1,668                     | 624                       | 515                       | 1,935                     | (100)                     | 125                     |
| Corporate (unallocated)   |       | (6,039)                   | (2,209)                   | (7,972)                   | (6,996)                   | (11,923)                  | (16,423)                |
|   |       | 69,296                    | 46,924                    | 61,529                    | 171,583                   | 154,541                   | 200,943                 |
| Finance costs   |       | 4,472                     | 4,486                     | 1,567                     | 12,343                    | 4,005                     | 5,254                   |
| Profit before taxes including share from Associate and Joint Venture. |       | 64,824                    | 42,438                    | 59,962                    | 159,240                   | 150,536                   | 195,689                 |
| c) Segment assets and liabilities                                     |       |                           |                           |                           |                           |                           |                         |
| Segment assets  |       |                           |                           |                           |                           |                           |                         |
| Watches   |       | 213,175                   | 219,515                   | 159,901                   | 213,175                   | 159,901                   | 155,956                 |
| Jewellery   |       | 810,651                   | 988,060                   | 639,745                   | 810,651                   | 639,745                   | 731,507                 |
| Eyewear   |       | 50,500                    | 49,012                    | 36,647                    | 50,500                    | 36,647                    | 39,447                  |
| Others  |       | 68,294                    | 65,250                    | 48,657                    | 68,294                    | 48,657                    | 50,226                  |
| Corporate(Unallocated)  |       | 121,830                   | 121,827                   | 295,041                   | 121,830                   | 295,041                   | 194,389                 |
|   | Total | 1,264,450                 | 1,443,664                 | 1,179,991                 | 1,264,450                 | 1,179,991                 | 1,171,525               |
| Segment liabilities   |       |                           |                           |                           |                           |                           |                         |
| Watches   |       | 81,538                    | 80,444                    | 44,295                    | 81,538                    | 44,295                    | 46,462                  |
| Jewellery   |       | 475,912                   | 585,913                   | 520,875                   | 475,912                   | 520,875                   | 479,574                 |
| Eyewear   |       | 25,599                    | 23,605                    | 11,680                    | 25,599                    | 11,680                    | 12,705                  |
| Others  |       | 20,124                    | 23,592                    | 14,236                    | 20,124                    | 14,236                    | 13,166                  |
| Corporate(Unallocated)  |       | 17,453                    | 122,747                   | 18,666                    | 17,453                    | 18,666                    | 11,195                  |
|   | Total | 620,626                   | - 836,301                 | 609,752                   | 620,626                   | 609,752                   | 563,102                 |







CIN: L74999TZ1984PLC001456
3. SIPCOT INDUSTRIAL COMPLEX: HOSLIR 635 126

### Notes:

1 Unaudited standalone financial results for the quarter and nine months ended 31 December 2019 can be viewed on the website of the Company, National Stock Exchange of India Limited (NSE) and BSE Ltd. Information of unaudited standalone financial results of the Company in terms of Regulation 47(1)(b) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Regulations") is as under:

₹ in lakhs

| Particulars                           |                           | 3 months ended            | 9 months                  | Year ended                |                           |                         |
|---------------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|-------------------------|
|                                       | 31-12-2019<br>(Unaudited) | 30-09-2019<br>(Unaudited) | 31-12-2018<br>(Unaudited) | 31-12-2019<br>(Unaudited) | 31-12-2018<br>(Unaudited) | 31-03-2019<br>(Audited) |
| Revenue from operations               | 620,623                   | 443,500                   | 567,222                   | 1,558,089                 | 1,439,791                 | 1,906,997               |
| Profit before tax                     | 63,707                    | 42,942                    | 59,950                    | 158,934                   | 153,237                   | 192,737                 |
| Net profit for the period (after tax) | 46,995                    | 32,016                    | 41,623                    | 116,084                   | 107,978                   | 137,436                 |
| Total comprehensive income            | 35,758                    | 38,947                    | 33,388                    | 103,407                   | 105,934                   | 138,909                 |

- 2 The unaudited consolidated financial results of the Group have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules. 2015 as amended.
- 3 Effective 1 April 2019, the Group adopted Ind A5 116 "Leases", applied to its lease contracts existing on 1 April 2019 using the modified retrospective method and has taken the cumulative adjustments to retained earnings, on the date of initial application. Accordingly the Group has not restated the comparative information. The cumulative effect of application of the standard has reduced the retained earnings by ₹ 10,384 lakhs, net of taxes. The implementation of Ind AS 116 resulted in lower Profit before tax by ₹ 426 lakhs and ₹ 574 lakhs for the quarters ended 30 September 2019 and 31 December 2019 respectively and ₹ 1,242 lakhs for the nine months ended 31 December 2019 on account of higher interest cost and depreciation which was offset by reduction in rent expenses. In the consolidated statement of profit and loss for the current period, the nature of expenses in respect of operating leases has changed from lease rent in previous periods to depreciation cost for the "Right-of-Use" asset and finance cost for interest accrued on "Lease Liability".
- 4 The unaudited consolidated financial results includes results of:

Subsidiaries
Caratlane Trading Private Limited
Titan Engineering & Automation Limited
Favre Leuba A G, Switzerland
Titan Holdings International FZCO (since 15 October 2019)
Titan Global Retail L.L.C (since 15 December 2019)
(Subsidiary of Titan Holdings International FZCO)
Titan TimeProducts Limited (till 18 June 2018)
Titan Watch Company Limited, Hong Kong
(Subsidiary of Favre Leuba A G)
Jointly controlled entity
Montblanc India Retail Private Limited
Associate Company
Green Infra Wind Power Theni Limited

- 5 During the quarter ended 30 September 2019, the Standalone Company elected to exercise the option permitted under section 115BAA of the Income-tax Act, 1961 ("the Act") as introduced by the Taxation Laws (Amendment) Ordinance, 2019. Accordingly, the Standalone Company has recognised provision for income tax for the quarters ended 31 December 2019, 30 September 2019 and for the nine months ended 31 December 2019 and computed deferred tax based on the rate prescribed in the said section. The full impact of this change has been recognised in the statement of profit and loss for the quarter ended 30 September 2019. The management is currently in the process of evaluating the option permitted under section 115BAA of the Act for its Indian subsidiaries.
- 6 During the quarter, the Group incorporated Titan Holdings International FZCO ("Titan Holdings") as a subsidiary in October 2019 and Titan Holdings incorporated a subsidiary, Titan Global Retail L.L.C ("Titan Global") in December 2019, both based out of Dubai. Both the entities are consolidated for the quarter ended 31 December 2019.
- 7 During the quarter ended 31 December 2019, the Board of Directors approved the special retiral benefits payable to the Managing Director who retired in September 2019, as per the policy of the Group. Accordingly, the Group has accrued ₹ 2,528 lakhs based on actuarial valuation by giving corresponding charge to employee benefit expense in the statement of profit and loss.
- 8 The Group disposed off its entire shareholding in Titan TimeProducts Limited to Danlaw Technologies India Limited on 18 June 2018 at a consideration of ₹ 1,850 lakhs. Consequently, the Group has recognised profit on sale of investment amounting to ₹ 487 lakhs under the head "Other income" during nine months ended 31 December 2018 and year ended 31 March 2019.
- 9 The Group is structured into four verticals namely Watches, Jewellery, Eyewear and Others where "Others" include Aerospace & Defence, Automation Solutions, Accessories, Fragrances and Indian dress wear. Accordingly, the Group has presented its segment results under these business segments in the manner consistent with the internal reporting to the chief operating decision maker (CODM).
- 10 The statutory auditors have carried out limited review of the unaudited consolidated financial results for the quarter and nine months ended 31 December 2019 and have issued an unmodified review report.
- 11 The Group, as part of its Treasury operations, invested in intercorporate deposit aggregating ₹ 14.500 lakhs with Infrastructure Leasing & Financial Services Limited and its subsidiary (IL&FS Group), which were due for maturity in November 2018 and December 2018. The aforesaid amounts and the interest thereon have however not been received as on date. As a result of increased credit risk in relation to outstanding balances from IL&FS Group and the uncertainty prevailing on IL&FS Group due to the proceedings pending with the NCLT, Management has provided for full amount of ₹ 14,500 lakhs for impairment in value of deposit for the year ended 31 March 2019 (₹ 7,000 lakhs and ₹ 9,900 lakhs for the quarter and nine months ended 31 December 2018 respectively). The provision currently reflects the exposure that may arise given the uncertainty. The Group, however, continues to monitor developments in this matter and the necessary actions are being taken in this regard.

12 The unaudited consolidated financial results of the Group for the quarter and nine months ended 31 December 2019 have been reviewed by the Audit Committee of the Board and approved by the Board of Directors at their meeting on 4 February 2020.

Place: Chennai Date: 4 February 2020

V.



and an behalf of the Board of Directors

C K Venkataraman

Managing Director