

#### Titan Records Revenue Growth of 12% in Q3FY23

Bengaluru, 2<sup>nd</sup> February 2023: Titan Company Limited ("Titan"), India's leading consumer lifestyle retailer, today announced its results for the quarter and nine months ended 31<sup>st</sup> December 2022.

#### **Financial Highlights**

(₹ in crores)

Particulars	Section 1	Standalone				
	Q3FY22	Q3FY23	YoY%	Q3FY22	Q3FY23	YoY%
Total Income	9,516	10,651	12%	10,040	11,383	13%
EBIT	1,369	1,328	(3%)	1,401	1,324	(6%)
%	14.4%	12.5%	(192) bps	14.0%	11.6%	(232) bps
PBT	1,317	1,267	(4%)	1,344	1,245	(7%)
%	13.8%	11.9%	(195) bps	13.4%	10.9%	(245) bps
PAT	987	951	(4%)	1,012	913	(10%)
%	10.4%	8.9%	(144) bps	10.1%	8.0%	(206) bps

Note: - Total Income excludes bullion sales

#### **Business Performance:**

Titan (Standalone) recorded a growth of 12% in Q3FY23 compared to Q3FY22. The corresponding PBT stood at ₹ 1,267 crores, lower by 4%, compared to Q3FY22.

Jewellery: Total Income of ₹ 9,518 crores registered an increase of 11% compared to Q3FY22. The India business grew by 9% in the same period, backed by healthy consumer demand during the festive season. The customer walk-ins were robust and consumer preference for differentiated designs were prominent across categories. Business continued to invest in brands and digital capabilities and pursue market share gains through competitive offers and pricing. EBIT stood at ₹ 1,236 crores clocking 13.0% EBIT margin.

The high visibility campaigns during the festive period comprised of "Colour Me Joy – The Carnival Edit" and new designs centred on "Alekhya" - Tanishq's festive collection. Tanishq opened its first boutique store in New Jersey, USA in December 2022 taking the total international count to 6 stores. A total of 22 stores (excluding CaratLane) were added during the quarter, taking the total Jewellery store count to 510 spread across 247 cities.

Watches & Wearables: Continuing its robust growth trajectory, the Business recorded a Total Income of ₹811 crores, up by 15% compared to Q3FY22. A slew of exciting product launches in the fiscal year coupled with the festive season contributed to the Wearables space exhibiting a multi-fold growth over the same period last year. Business reported an EBIT of ₹89 crores clocking an EBIT margin of 11.0%.

The analog watches segment saw multiple product launches like Edge Squircle, Titan Quartet and new range of mechanical watches and Raga Delight watches. A total of 48 stores were added during the quarter, taking the total Watches & Wearables store count to 953 spread across 293 cities.

EyeCare: Total Income of ₹ 174 crores was up by 12% compared to Q3FY22. Business reported an EBIT of ₹ 32 crores clocking an EBIT margin of 18.4%. Titan Eye Plus opened its first international store in





Dubai in the month of December 2022. The network expansion continued with 36 new stores added during the quarter taking the total store count to 863 spread across 354 cities.

Emerging Businesses: Total Income of ₹ 89 crores for the Emerging Businesses comprising of Fragrances and Fashion Accessories (F&FA) and Indian Dress Wear (Taneira) grew by 71% compared to Q3FY22. Within this, F&FA clocked 37% growth whereas Taneira grew by 150% over the same period last year. The Emerging Businesses recorded a loss of ₹ 17 crores.

The F&FA Business launched the 'IRTH' brand of women bags during the quarter. IRTH bags, whilst being stylish are centred on design and functionality and represent contemporary women and their evolving needs. The quarter was a season of festivals and weddings. Taneira, added cheer and joy to consumer celebrations through its exquisite collection of handcrafted sarees and kurta sets. The brand continued to expand rapidly its pan-India presence adding 5 new stores during the quarter, taking the total store count to 36 covering 17 cities.

#### Key Subsidiaries of the Company:

CaratLane Trading Private Limited: Total Income grew by 51% as compared to Q3FY22 to ₹677 crores driven by gifting campaigns around the festive season to capture consumer buying intent for the period. Profit Before Taxes was ₹51 crores with a margin of 7.5%.

The #MereStyleKiDiwali campaign focusing on family gifting was launched during the festive season of Karva Chauth, Dussehra, Dhanteras, Diwali, and Bhai Dooj. Jewellery gifting campaigns for kids saw the exciting launch of the Harry Potter collection in partnership with Warner Bros. Business expanded its presence in Tier-2 and Tier-3 cities with the addition of 18 new stores for the quarter taking the total CaratLane store count to 175 spread across 67 cities.

**Titan Engineering & Automation Limited:** The Business recorded a Total Income of ₹ 125 crores, a growth of 53% compared to Q3FY22. The loss for the quarter was ₹ 0.4 crores. The Business saw one of its highest ever order inflows of ₹ 344 crores during the quarter.

#### Other update:

Titan is happy to inform that it has joined the "Tata Neu" platform which brings some of the most loved Tata brands under one powerful super app. Titan's loyalty program members will now be able to enjoy the privileges and exclusive benefits offered by Tata Neu under its unified loyalty program - NeuPass

Commenting on the results,

#### Mr. C K Venkataraman, Managing Director of the Company stated that:

"The quarter witnessed a strong festive consumer demand and we delivered a healthy double-digit growth of 12% over a strong base of Q3FY22. We continue to pursue market share growth and are actively investing in capabilities across all of our Business segments. Our international endeavour is shaping well and we are quite satisfied with the consumer response we are getting in the chosen international markets."





#### Conference Call:

A conference call is scheduled for February 2, 2023 at 4:30 PM. The call details are available at https://www.titancompany.in/investors/investor-relations/quarterly-results

#### **About Titan:**

Titan Company Limited ("Titan"), a joint venture between the Tata Group and the Tamilnadu Industrial Development Corporation (TIDCO), commenced its operations in 1987 under the name Titan Watches Limited. In 1994, Titan diversified into Jewellery (Tanishq) and subsequently into EyeCare. Over the last three decades, Titan has expanded into underpenetrated markets and created lifestyle brands across different product categories including fragrances (SKINN), accessories and Indian dress wear (Taneira). Titan is widely known for transforming the watch and jewellery industry in India and for shaping India's retail market by pioneering experiential retail.

Learn more about Titan on: www.titancompany.in

Facebook: https://www.facebook.com/TitanCompanyLimited/

Twitter: <a href="https://twitter.com/TitanCompanyLtd">https://twitter.com/TitanCompanyLtd</a>

Linkedln: <a href="https://www.linkedin.com/company/titan-industries">https://www.linkedin.com/company/titan-industries</a> Instagram: https://www.instagram.com/titancompanyltd/

#### For more information, please contact:

**Investor Relations:** 

investor-relations@titan.co.in investor@titan.co.in

Media Relations:

corpcomm@titan.co.in



## BSR&Co.LLP

Chartered Accountants

Embassy Golf Links Business Park, Pebble Beach, B Block, 3<sup>rd</sup> Floor, No 13/2, Off Intermediate Ring Road, Bengaluru-560 071 India Telephone: + 91 80 4682 3000 Fax: + 91 80 4682 3999

Limited Review Report on unaudited standalone financial results of Titan Company Limited for the quarter ended 31 December 2022 and year to date results for the period from 1 April 2022 to 31 December 2022 pursuant to Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

#### To the Board of Directors of Titan Company Limited

- We have reviewed the accompanying Statement of unaudited standalone financial results of Titan Company Limited (hereinafter referred to as "the Company") for the quarter ended 31 December 2022 and year to date results for the period from 1 April 2022 to 31 December 2022 ("the Statement").
- 2. This Statement, which is the responsibility of the Company's management and approved by its Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations"). Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No.:101248W/W-100022

Bengaluru

02 February 2023

(Arjun Ramesh

Paπnei

Membership No.: 218495

UDIN:23218495BGYWBP4408



CIN: L74999TZ1984PLC001456
3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2022

PART I ₹ in crores except ea mings per share Year ended 9 months ended Particulars 3 months ended 31-12-2022 30-09-2022 31-12-2021 31-12-2022 31-12-2021 (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) (Audited) I. Revenue from operations - Sale of products/ services 10,444 8,134 9,381 27,071 19,082 25,831 - Other operating revenue (refer note 3) 431 596 134 1,495 852 1,379 91 60 55 195 170 246 II. Other income III. Total income (I +II) 10,966 8,790 9,570 28,761 20,104 27,456 IV. Expenses: Cost of materials and components consumed 6,070 6,952 6,344 17,471 14,084 20,939 Purchase of stock-in-trade 1,432 1,581 1,336 4,246 2,828 4,187 Changes in inventories of finished goods, stock-in-trade and 870 (2,120)(509)(154)(1,757)(4,468)work-in-progress Employee benefits expense 342 325 276 991 815 1,143 50 52 166 141 195 Finance costs 61 93 89 85 269 259 347 Depreciation and amortisation expense 203 173 172 547 318 474 Advertising 628 585 497 1,738 1,149 1,656 Other expenses IV. Total expenses 9,699 7,635 8,253 25,274 17,837 24,473 V. Profit before exceptional item and tax (III - IV) 1,267 1,155 1,317 3,487 2,267 2,983 VI. Exceptional item (refer note 4) 51 VII. Profit before tax (V - VI) 1,267 1,155 1,317 3,487 2,267 2,932 VIII. Tax expense: 319 297 333 888 583 779 Current tax Deferred tax charge/(credit) (3) (1) (5) (27) (3) VIII. Total tax 316 298 330 887 578 752 IX. Profit for the period (VII-VIII) 2,600 1,689 2,180 857 X. Other comprehensive income (i) Items that will not be reclassified to the statement of profit and loss Remeasurement of employee defined benefit plan (36)(34)(72)(18)- Income-tax on (i) above 18 (2) (ii) Items that will be reclassified to the statement of profit and Effective portion of gain or (loss) on designated portion of (2) (17)(16)hedging instruments in a cash flow hedge income-tax on (ii) above X. Total other comprehensive (loss)/income (26) (54) (26) (5) (27) (2) XI. Total comprehensive income (IX+X) 985 924 831 2,546 1,663 2,175 XII. Paid up equity share capital (face value ₹ 1 per share): 89 89 89 89 XIII. Other equity: 9,284 XIV. Earnings per equity share of ₹ 1: (based on net profit for the period (IX)) Basic and diluted (not annualised) 10.71 11.12 29.29 9.66 24.56

See accompanying notes to the standalone unaudited financial results









CIN: L74999TZ1984PLC001456

## 3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126. STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2022

SEGMENT INFORMATION (Refer note 2)

					₹ in crores		
Particulars			3 months ended		9 months	Year ended	
		31-12-2022	30-09-2022	31-12-2021	31-12-2022	31-12-2021	31-03-2022
		(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
Segment revenues and profit and loss							
a) Sales / Income from segments							
Watches and Wearables		811	829	708	2,425	1,687	2,309
Jewellery (refer note 3)		9,833	7,685	8,617	25,474	17,806	24,313
Eyecare		174	167	156	524	383	517
Others		89	73	52	218	112	154
Corporate (unallocated)		59	36	37	120	116	163
•	Total	10,966	8,790	9,570	28,761	20,104	27,456
b) Profit from segments before finance costs and taxes							
Watches and Wearables		89	123	82	315	118	108
Jewellery		1,236	1,103	1,260	3,366	2,260	3,027
Eyecare	1	32	28	34	96	58	50
Others		(17)	(18)	(3)	(45)	(20)	(36)
Corporate (unallocated)		(12)	(31)	(4)	(79)	(8)	(22)
<u> </u>		1,328	1,205	1,369	3,653	2,408	3,127
Finance costs		61	50	52	166	141	195
Profit before taxes		1,267	1,155	1,317	3,487	2,267	2,932
c) Segment assets and liabilities							
Segment assets							
Watches and Wearables		2,741	2,692	2,156	2,741	2,156	2,256
Jewellery	l)	15,219	14,833	11,055	15,219	11,055	14,038
Eyecare		620	561	442	620	442	463
Others		326	302	166	326	166	210
Corporate (unallocated)		5,962	3,429	5,996	5,962	5,996	3,170
	Total	24,868	21,817	19,815	24,868	19,815	20,137
Segment liabilities							
Watches and Wearables		984	1,001	843	984	843	905
Jewellery		11,747	9,649	9,568	11,747	9,568	9,040
Eyecare		372	316	242	372	242	269
Others		168	157	80	168	80	93
Corporate (unallocated)		344	363	222	344	222	457
	Total	13,615	11,486	10,955	13,615	10,955	10,764







CIN: L74999TZ1984PLC001456
3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

#### Notes:

- 1 The standalone unaudited financial results of Titan Company Limited ("the Company") have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015, as amended.

  The financial results for the quarter and nine months ended 31 December 2022 can be viewed on the website of the Company, National Stock Exchange of India Limited (NSE) and BSE Ltd.
- 2 The Company is structured into four verticals namely Watches and wearables, Jewellery, Eyecare and Others, where "Others" include Accessories, Fragrances and Indian Dress Wear. Accordingly, the Company has presented its segment results under these business segments.
- 3 During the quarter and nine months ended 31 December 2022, the Company sold gold-ingots aggregating ₹ 315 crores (previous quarter ended December 2021 ₹ 54 crores) and ₹ 1,153 crores (previous nine months ended December 2021 ₹ 670 crores) respectively to various customers dealing in bullion, which is disclosed as other operating revenues. During the quarter ended 30 September 2022, the Company sold gold-ingots aggregating ₹ 482 crores to various customers dealing in bullion, which is disclosed as other operating revenues. During the year ended 31 March 2022, the Company sold gold-ingots aggregating ₹ 1,045 crores to various customers dealing in bullion, which is disclosed as other operating revenues.
- 4 During the year ended 31 March 2022, the Company had announced Voluntary Retirement Scheme (VRS) to some employees. The expenses accrued for the year amounting to ₹51 crores is disclosed as exceptional items during the year ended 31 March 2022.
- 5 The statutory auditors have carried out limited review of the standalone unaudited financial results for the quarter and nine months ended 31 December 2022 and have issued an unmodified review report.
- 6 The standalone unaudited financial results of the Company for the quarter and nine months ended 31 December 2022 have been reviewed by the Audit Committee of the Board on 1 February 2023 and approved by the Board of Directors at their meeting on 2 February 2023.

for Titan Company Limited

C K Venkataraman

Managing Director

d

Place: Bengaluru

Date: 2 February 2023



bataran

## BSR&Co.LLP

Chartered Accountants

Embassy Golf Links Business Park, Pebble Beach, B Block, 3<sup>rd</sup> Floor, No. 13/2, Off Intermediate Ring Road, Bengaluru-560 071 India Telephone + 91 80 4682 3000 Fax: + 91 80 4682 3999

Limited Review Report on unaudited consolidated financial results of Titan Company Limited for the quarter ended 31 December 2022 and year to date results for the period from 1 April 2022 to 31 December 2022 pursuant to Regulation 33 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

#### To the Board of Directors of Titan Company Limited

- 1. We have reviewed the accompanying Statement of unaudited consolidated financial results of Titan Company Limited (hereinafter referred to as "the Parent"), and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group") and its share of the net profit after tax and total comprehensive income of its associate for the quarter ended 31 December 2022 and year to date results for the period from 1 April 2022 to 31 December 2022 ("the Statement"), being submitted by the Parent pursuant to the requirements of Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended ("Listing Regulations").
- 2. This Statement, which is the responsibility of the Parent's management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

The Statement includes the results of the entities mentioned in Annexure I to the Statement.



### **Limited Review Report (Continued)**

#### **Titan Company Limited**

5. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For B S R & Co. LLP

Chartered Accountants

Firm's Registration No.:101248W/W-100022

Arjuh Ramesh

Partner

Bengaluru

02 February 2023

Membership No.: 218495

UDIN:23218495BGYWBQ2602

# Limited Review Report (Continued) Titan Company Limited

#### Annexure I

List of entities included in unaudited consolidated financial results.

Sr. No	Name of component	Relationship
1	1 Titan Company Limited, India	
2 Titan Engineering & Automation Limited, India		Subsidiary
3	TEAL USA Inc., USA	Subsidiary of Titan Engineering & Automation Limited
4	Caratlane Trading Private Limited, India	Subsidiary
5	5 StudioC Inc, USA	
6	Favre Leuba AG, Switzerland	Subsidiary
7	7 Titan Watch Company Limited, Hong Kong	
8	8 Titan Holdings International FZCO, Dubai	
9 Titan Global Retail L.L.C, Dubai		Subsidiary of Titan Holdings International FZCO, Dubai
10	Titan International QFZ LLC, Qatar	Subsidiary of Titan Holdings International FZCO, Dubai
11	Titan Commodity Trading Limited, India	Subsidiary
12	TCL North America Inc., USA	Subsidiary
13	Green Infra Wind Power Theni Limited, India	Associate





CIN: L74999TZ1984PLC001456 3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2022

Particulars	3 months ended 9 months ended			Year ended		
	31-12-2022 (Unaudited)	30-09-2022 (Unaudited)	31-12-2021 (Unaudited)	31-12-2022 (Unaudited)	31-12-2021 (Unaudited)	31-03-2022 (Audited)
I. Revenue from operations						
- Sale of products/ services	11,167	8,567	9,903	28,709	20,150	27,417
- Other operating revenues (refer note 6)	442	596	134	1,506	853	1,382
II. Other income	89	61	57	194	158	234
III. Total income (I +II)	11,698	9,224	10,094	30,409	21,161	29,033
IV. Expenses:		6(	200	(7)(4)(4)(4)	l machini	1000
Cost of materials and components consumed	6,531	7,479	6,707	18,860	14,833	22,108
Purchase of stock-in-trade	1,503	1,634	1,383	4,427	2,933	4,328
Changes in inventories of finished goods, stock-in-trade and work-in-progress	806	(2,483)	(589)	(779)	(1,952)	D1000000
	411	392	324	2. %	954	1,349
Employee benefits expense	79	60	57	1,190 204		
Finance costs					157	218
Depreciation and amortisation expense	113	106	98	322	297	399
Advertising	273	224	208	715	392	590
Other expenses	738	670	562	2,012	1,296	1,878
IV. Total expenses	10,454	8,082	8,750	26,951	18,910	26,075
V. Profit before share of profit/(loss) of an associate and						
exceptional item and tax (III - IV)	1,244	1,142	1,344	3,458	2,251	2,958
VI. Share of profit/ (loss) of:						
- Associate*	1	0	(0)	1	0	0
VII. Profit before exceptional item and tax (V - VI)	1,245	1,142	1,344	3,459	2,251	2,958
VIII. Exceptional item (refer note 7)	21		- 4	-	-	54
IX. Profit before tax (VII - VIII)	1,245	1,142	1,344	3,459	2,251	2,904
X. Tax expense:						
Current tax	320	300	335	892	585	786
Deferred tax charge/(credit)	12	7	(3)	29	(5)	(80
X. Total tax	332	307	332	921	580	706
XI. Profit for the period (IX-X)	913	835	1,012	2,538	1,671	2,198
XII. Other comprehensive income						
(i) Items that will not be reclassified to the statement of profit and loss						
- Remeasurement of employee defined benefit plans	(36)	(37)	(1)	(75)	(21)	9
- Income-tax on (i) above*	9	9	0	19	5	(1
(u) Items that will be reclassified to the statement of profit and loss						
- Effective portion of gain or (loss) on designated portion of hedging instruments in a cash flow hedge	98	(3)	(2)	-	(17)	(19
<ul> <li>Exchange differences in translating the financial statements of foreign operations*</li> </ul>	8	1	0	6	0	(5
- income-tax on (ii) above*	0	0	0	0	4	4
XII. Total other comprehensive income/(loss)	(19)	(30)	(3)	(50)	(29)	
XIII. Total comprehensive income (XI+XII)	894	805	1,009	2,488	1,642	2,186
Profit for the period attributable to:						
-Owners of the Group	904	831	1,004	2,520	1,663	2,173
- Non-controlling interest	9	4	8	18	8	25
	913	835	1,012	2,538	1,671	2,198
Other comprehensive income for the period attributable to:	10.00	10000				
- Owners of the Group	(19)	(30)	(3)	(50)	(29)	
- Non-controlling interest *	-	0	(0)		(0)	
	(19)	(30)	(3)	(50)	(29)	(12
Total comprehensive income for the period attributable to:	Charles I	100000		780000ASC		500,000,000
- Owners of the Group	885	801	1,001	2,470	1,634	100
- Non-controlling interest	9	4	8	18	8	25
	894	805	1,009	2,488	1,642	2,186
XIV. Paid up equity share capital (face value ₹ 1 per share):	89	89	89	89	89	89
XV. Other equity:						9,214
XVI. Earnings per equity share of ₹ 1:						1
(based on net profit for the period (XI))						
Basic and diluted (not annualised)	10.18	9.36	11.31	28.38	18.74	24.48
want was amount free appropriately	10.10	9.30	11.31	20.30	10.74	24.40

\* Items not presented due to rounding off to the nearest ₹ crore.

See accompanying notes to the consolidated unaudited financial results







## TITAN COMPANY LIMITED CIN: L74999TZ1984PLC001456 3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

## STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2022 SEGMENT INFORMATION (Refer note 5)

7 in Crore

Particulars			3 months ended		9 months ended		Year ended	
		31-12-2022 (Unaudited)	30-09-2022 (Unaudited)	31-12-2021 (Unaudited)	31-12-2022 (Unaudited)	31-12-2021 (Unaudited)	31-03-2022 (Audited)	
Segment revenues and profit and loss	_					-		
a) Sales / Income from segments								
Watches and Wearables		811	830	710	2,427	1,692	2,317	
Jewellery (refer note 6)		10,446	7,997	9,059	26,794	18,680	25,523	
Eyecare	- 1	174	167	156	524	383	517	
Others		214	196	134	554	316	545	
Corporate (unallocated)		53	34	35	110	90	131	
• • • • • • • • • • • • • • • • • • • •	Total	11,698	9,224	10,094	30,409	21,161	29,033	
b) Profit / (Loss) from segments before finance costs and taxes								
Watches and Wearables		82	122	80	302	109	74	
Jewellery		1,243	1,088	1,288	3,383	2,289	3,055	
Eyecare		32	28	34	96	58	51	
Others		(16)	(2)	4	(34)	(16)	(14	
Corporate (unallocated)		(17)	(34)	(5)	(84)	(32)	(44	
The state of the s		1,324	1,202	1,401	3,663	2,408	3,122	
Finance costs		79	60	57	204	157	218	
Profit before taxes including share from Associates		1,245	1,142	1,344	3,459	2,251	2,904	
c) Segment assets and liabilities								
Segment assets								
Watches and Wearables		2.771	2,723	2,198	2,771	2,198	2,276	
Jewellery		17,153	16,637	12,030	17,153	12,030	15,302	
Eyecare		620	561	442	620	442	463	
Others		905	886	696	905	696	736	
Corporate(Unallocated)		5,207	2,673	5,245	5,207	5,245	2,417	
200 \$10 \$10 A10 A10 A10 A10 A10 A10 A10 A10 A10 A	Total	26,656	23,480	20,611	26,656	20,611	21,194	
Segment liabilities								
Watches and Wearables	- 1	994	1,010	855	994	855	915	
Jewellery		13,389	11,138	10,226	13,389	10,226	9,949	
Eyecare		372	315	242	372	242	268	
Others	- 1	397	389	278	397	278	272	
Corporate(Unallocated)		344	363	221	344	221	457	
	Total	15,496	13,215	11,822	15,496	11,822	11,861	







#### TITAN COMPANY LIMITED CIN: L74999TZ1984PLC001456 3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635 126.

#### Notes

1 Consolidated unaudited financial results for the quarter and nine month ended 31 December 2022 can be viewed on the website of the Company, National Stock Exchange of India Limited (NSE) and BSE Ltd. Information of unaudited standalone financial results of the Company in terms of Regulation 47(1)(b) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (" SEBI Regulations") is as under:

Particulars		9 month	Year ended			
	31-12-2022 (Unaudited)	30-09-2022 (Unaudited)	31-12-2021 (Unaudited)	31-12-2022 (Unaudited)	31-12-2021 (Unaudited)	31-03-2022 (Audited)
Revenue from operations	10,875	8,730	9,515	28,566	19,934	27,210
Profit before tax	1,267	1,155	1,317	3,487	2,267	2,932
Profit for the period (after tax)	951	857	987	2,600	1,689	2,180
Total comprehensive income	924	831	985	2,546	1,663	2,175

- 2 The consolidated unaudited financial results of the Group have been prepared in accordance with Indian Accounting Standards (Ind AS) notified under the Companies (Indian Accounting Standards) Rules, 2015 as amended.
- 3 During the quarter ended 31 December 2022, the Group has incorporated Titan International QFZ LLC in Qatar as a wholly owned subsidiary of Titan Holding International FZCO
- 4 The consolidated financial results includes results of:

Subsidiaries

Caratlane Trading Private Limited

StudioC Inc.

(Wholly owned subsidiary of Caratlane Trading Private Limited )

Titan Engineering & Automation Limited

TEAL USA Inc. (from 15 April 2021)

(Wholly owned subsidiary of Titan Engineering & Automation Limited)

Favre Leuba A G, Switzerland

Titan Watch Company Limited, Hong Kong

(100% Subsidiary of Favre Leuba A G)

Titan Holdings International FZCO

Titan Global Retail L.L.C

(Subsidiary of Titan Holdings International FZCO)

Titan International QFZ LLC, Qatar (from 1 December 2022)

(Subsidiary of Titan Holdings International FZCO)

Titan Commodity Trading Limited

TCL North America Inc. (from 15 April 2021)

Associate Company

Green Infra Wind Power Theni Limited

- 5 The Group is structured into four verticals namely Watches and Wearables, Jewellery, Eyecare and Others, where "Others" include Manufacturing Services (Aerospace & Defence), Automation Solutions, Accessories, Fragrances and Indian dress wear. Accordingly, the Group has presented its segment results under these business segments in the manner consistent with the internal reporting to the chief operating decision maker (CODM).
- 6 During the quarter and nine months ended 31 December 2022, the Group sold gold-ingots aggregating ₹ 315 crores (previous quarter ended 31 December 2021 ₹ 54 crores ) and ₹ 1,153 crores (previous nine months ended 31 December 2021 ₹ 670 crores ) respectively to various customers dealing in bullion, which is disclosed as other operating revenues. During the quarter ended 30 September 2022, the Group sold gold-ingots aggregating ₹ 482 crores to various customers dealing in bullion, which is disclosed as other operating revenues. During the year ended 31 March 2022, the Group sold gold-ingots aggregating ₹ 1,045 crores to various customers dealing in bullion, which is disclosed as other operating revenues.
- 7 During the year ended 31 March 2022, the Group had announced Voluntary Retirement Scheme (VRS) to its employees. The expenses incurred for the year amounting to ₹ 54 crores is
- 8 The statutory auditors have carried out limited review of the consolidated unaudited financial results for the quarter and nine months ended 31 December 2022 and have issued an unmodified review report.
- 9 The Consolidated unaudited financial results of the Group for the quarter and nine months ended 31 December 2022 have been reviewed by the Audit Committee of the Board on 1 February 2023 and approved by the Board of Directors at their meeting on 2 February 2023.

Place: Bengaluru Date: 2 February 2023

Managing Director