dб TITAN INDUSTRIES LIMITED
3, SIPCOT INDUSTRIAL COMPLEX, HOSUR 635126. AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31 MARCH 2011

|  |  |  | (Rs. lakhs) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Year ended $31-3-2011$ (Audited) | Year ended $31-3-2010$ (Audited) | Consolidated Year ended $31-3-2011$ (Audited) | $\begin{array}{r} \hline \text { Consolidated } \\ \text { Year ended } \\ 31-3-2010 \\ \text { (Audited) } \\ \hline \end{array}$ |
| Sales / Income from operations | 657,086 | 470,312 | 658,487 | 470,690 |
| Less : Excise Duty | 4,997 | 2,870 | 5,190 | 2,974 |
| Net sales / Income from operations | 652,089 | 467,442 | 653,297 | 467,716 |
| Other operating income | 75 | 58 | 98 | 72 |
| Expenditure |  |  |  |  |
| Decrease / (increase) in stock in trade and work in progress | $(50,028)$ | $(11,166)$ | $(49,865)$ | $(11,512)$ |
| Consumption of raw materials | 445,466 | 314,890 | 445,279 | 314,592 |
| Purchase of traded goods | 84,958 | 41,215 | 84,958 | 41,215 |
| Employee cost | 39,296 | 27,449 | 39,736 | 27,785 |
| Advertising | 30,327 | 21,115 | 30,327 | 21,115 |
| Depreciation / Amortisation | 3,448 | 6,008 | 3,511 | 6,069 |
| Other expenditure | 43,509 | 34,443 | 43,914 | 34,924 |
| Total expenditure | 596,976 | 433,954 | 597,860 | 434,188 |
| Profit from operations before other income and interest | 55,188 | 33,546 | 55,535 | 33,600 |
| Other income | 5,533 | 1,128 | 5,609 | 1,201 |
| Profit before interest | 60,721 | 34,674 | 61,144 | 34,801 |
| Interest | 821 | 2,542 | 823 | 2,540 |
| Profit before taxes | 59,900 | 32,132 | 60,321 | 32,261 |
| Income taxes - Current <br> - Deferred | $\begin{gathered} 16,860 \\ (324) \end{gathered}$ | $\begin{gathered} 8,150 \\ (1,342) \end{gathered}$ | $\begin{gathered} 17,008 \\ (325) \end{gathered}$ | $\begin{gathered} 8,176 \\ (1,337) \end{gathered}$ |
| Profit after taxes | 43,364 | 25,324 | 43,638 | 25,422 |
| Less: Income tax of earlier years | 322 | 292 | 325 | 292 |
| Less: Share of loss of associate | - | - | 1 |  |
| Net Profit | 43,042 | 25,032 | 43,312 | 25,130 |
| Paid-up equity share capital (face value: Rs. 10 per share) | 4,439 | 4,439 | 4,439 | 4,439 |
| Paid-up Debt Capital ( $6.75 \%$ non convertible debentures of Rs. 250 each) | 5,283 | 5,283 |  |  |
| Reserves excluding revaluation reserves | 98,099 | 67,999 | 99,123 | 68,752 |
| Debenture Redemption Reserve | 2,597 | 2,069 |  |  |
| Basic and diluted earnings per equity share (Rs.) | 96.96 | 56.39 | 97.57 | 56.61 |
| Debt Equity Ratio | 0.07 | 0.10 |  |  |
| Debt Service Coverage Ratio | 57.04 | 7.92 |  |  |
| Interest Service Coverage Ratio | 73.96 | 13.64 |  |  |
| Aggregate of Public shareholding |  |  |  |  |
| - Number of shares | 20,645,905 | 20,809,943 | 20,645,905 | 20,809,943 |
| - Percentage of shareholding | 46.5\% | 46.9\% | 46.5\% | 46.9\% |
| Promoters and Promoter group shareholding <br> a) Pledged / Encumbered |  |  |  |  |
|  |  |  |  |  |
| - Number of shares | - | - | - | - |
| - \% of shares (as a \% of the total shareholding of the group) | - | - | - | - |
| - \% of shares (as a \% of the total share capital of the Company) | - | - | - | - |
| b) Non-encumbered |  |  |  |  |
| - Number of shares | 23,743,403 | 23,579,365 | 23,743,403 | 23,579,365 |
| - \% of shares (as a \% of the total shareholding of the group) | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| - \% of shares (as a \% of the total share capital of the Company) | 53.5\% | 53.1\% | 53.5\% | 53.1\% |
| Segment Results |  |  |  |  |
| Net sales / Income from segments |  |  |  |  |
| Watches | 126,646 | 102,678 | 127,360 | 102,966 |
| Jewellery | 502,723 | 350,419 | 502,723 | 350,419 |
| Others | 24,386 | 15,176 | 24,386 | 15,176 |
| Corporate(Unallocated) | 3,942 | 355 | 4,535 | 428 |
| Total | 657,697 | 468,628 | 659,004 | 468,989 |
| Profit / (Loss) from segments before interest and taxes and after share of loss of associate |  |  |  |  |
| Watches | 18,623 | 14,473 | 18,744 | 14,529 |
| Jewellery | 42,910 | 25,468 | 42,910 | 25,468 |
| Others | $(1,806)$ | $(3,889)$ | $(1,806)$ | $(3,889)$ |
| Total | 59,727 | 36,052 | 59,848 | 36,108 |
| Less : Interest | 821 | 2,542 | 823 | 2,540 |
| Unallocable expenditure net of unallocable income | (994) | 1,378 | $(1,295)$ | 1,307 |
| Profit before taxes | 59,900 | 32,132 | 60,320 | 32,261 |
| Capital Employed |  |  |  |  |
| Watches | 28,034 | 22,709 | 28,802 | 23,393 |
| Jewellery | $(28,758)$ | 37,180 | $(28,758)$ | 37,180 |
| Others | 11,522 | 7,802 | 11,522 | 7,802 |
| Corporate(Unallocated) | 98,662 | 12,502 | 99,007 | 12,650 |
| Total | 109,460 | 80,193 | 110,573 | 81,025 |

1. The Company's primary segments consist of Watches, Jewellery and Others, where the 'Others' include Eye wear,

Precision Engineering, Machine Building and Clocks.
2. Capital employed under Corporate (Unallocated) includes cash and bank balances of Rs. 104521 lakhs ( 31 March 2010: Rs. 14980 lakhs). Capital employed under Jewellery segment includes advances received from customers of Rs. 64807 lakhs ( 31 March 2010 : Rs. 39601 lakhs)
3. The Directors have recommended a dividend of $250 \%$, viz. Rs. 25 per share (previous year : $150 \%$ ).
4. The Debt Equity ratio, Debt Service Coverage and Interest Service Coverage ratios have been calculated as under

Debt Equity Ratio = Total Loan Funds / (Share Capital + Reserves and Surplus - Hedging Reserve - Intangible Assets)
Debt Service Coverage Ratio $=$ Profit before Interest and Tax / (Interest on Long Term Debt + Principal Repayment during the period)
Interest Service Coverage Ratio = Profit before Interest and Tax / Interest Expense
5. The figures of the previous year have been regrouped / recast, where necessary.
6. There was no investor complaint pending at the beginning of the quarter. 2 complaints were received and 1 was resolved during the quarter. There was 1 complaint lying unresolved at the end of the quarter.
7. The above statement of Financial results for the year ended 31 March 2011 of the Company, and the Consolidated Financial results of the Company with its subsidiaries and associate, prepared as per the Accounting Standards AS-21 and AS-23 were approved by the Board of Directors at their meeting held on 29 April 2011.
8. At the Board Meeting of the Company held on 29 April 2011 the Board of Directors have approved the issue of bonus shares in the ratio of 1 (one) equity share for every 1 (one) existing equity share held.
The Board has also approved the sub-division of the equity share of the Company of a face value of Rs. 10 each into 10 (ten) equity shares of Rs. 1 each.

