# TWENTIETH ANNUAL REPORT 2010-11

Directors

Mr. Bhaskar Bhat Mr. Xerxes Desai Dr. C G Krishnadas Nair (from 19th April 2011) Mr. V Parthasarathy Mr. N Kailasanathan

## Bankers

Canara Bank Corporation Bank State Bank of India Standard Chartered Bank

# Auditors

Deloitte Haskins & Sells

# **Registered** Office

L-15, Verna Industrial Estate Verna, Salcette - 403 722 Goa

# TITAN TIMEPRODUCTS LIMITED

# NOTICE

The Twentieth Annual General Meeting of Titan TimeProducts Limited will be held at the Registered Office of the Company, at L-15, Verna Electronic City, Verna, Salcette - 403 722, Goa on Wednesday, the 20<sup>th</sup> July 2011 at 05:00 PM to transact the following business:

- 1. To receive and adopt the Directors' Report and Audited Profit and Loss Account for the year ended 31<sup>st</sup> March 2011 and the Balance Sheet as at that date together with the report of the Auditors thereon.
- 2. To appoint a Director in place of Mr. X S Desai, who retires by rotation and is eligible for re appointment.
- 3. To appoint a Director in place of Mr. N Kailasanathan, who retires by rotation and is eligible for re appointment.
- 4. To appoint a Director in place of Dr. C G Krishnadas Nair, who holds office upto the date of this Annual General Meeting in terms of section 260 of the Companies Act, 1956, read with article 117 of the Articles of Association of the Company, who being eligible, offers himself for reappointment and in respect of whom the Company has received a valid nomination in writing from a Member proposing his candidature for the office of Director.
- 5. To appoint Auditors and in this regard to consider and, if thought fit, to pass with or without modification, the following resolution as an Ordinary Resolution : "RESOLVED that M/s Deloitte Haskins & Sells, Chartered Accountants, be and are hereby re-appointed as Auditors of the Company, to hold office from the conclusion of this Meeting until the conclusion of the next Annual General Meeting, to audit the accounts of the Company for the financial year 2011-12 on such remuneration and out of pocket expenses as may be decided by the Board of Directors."

NOTE:

- a) The relative Explanatory Statements pursuant to section 173 of the Companies Act, 1956, in respect of the business under item no.4 set out above is annexed hereto.
- b) A MEMBER ENTITLED TO ATTEND AND VOTE IS ENTITLED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER. THE PROXY MAY NOT VOTE EXCEPT ON A POLL.

Registered Office: L-15, Verna Electronic City Verna, Salcette – 403 722, Goa

Date: 2<sup>nd</sup> July 2011

On behalf of the Board of Directors,

Director

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# Annexure to Notice

1. As required by section 173 of the Companies Act, 1956, the following explanatory statement sets out all material facts relating to the business mentioned under item no.4 of the accompanying Notice dated 19th April 2011:

Item No.4 : Dr. C G Krishnadas Nair was appointed as an Additional Director of the Company on 19<sup>th</sup> April 2011 by the Board of Directors. In terms of section 260 of the Companies Act, 1956, read with article 117 of the Articles of Association of the Company, Dr. C G Krishnadas Nair holds office as a Director till the date of the ensuing Annual General Meeting of the Company, but is eligible for appointment. Notice under section 257 of the Companies Act, 1956, along with the requisite deposit of Rs.500/- have been received from a Shareholder of the Company signifying intention of proposing Dr. C G Krishnadas Nair as a candidate for the office of Director.

Dr. C G Krishnadas Nair is an independent Director of Titan Industries Limited and has been nominated by Titan Industries Limited. The Board considers it desirable that the Company continues to avail of the services and wise counsel of Dr. C G Krishnadas Nair and accordingly the Directors recommend that he be appointed as a Director of the Company.

Other than Mr. Dr. C G Krishnadas Nair, none of the other Directors are in any way, concerned or interested in this resolution.

**Registered Office:** 

On behalf of the Board of Directors,

L-15, Verna Electronic City Verna, Salcette – 403 722 Goa

Date: 2<sup>nd</sup> July 2011

Director

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# Directors' Report

# To the Members of Titan TimeProducts Limited

The Directors are pleased to present the Twentieth Annual Report and Audited Statement of Accounts for the year ended 31<sup>st</sup> March 2011.

### **Financial Results**

|   | <u>2010-2011</u> | 2009-2010 |
|---|------------------|-----------|
| Income                                  | 2290.54          | 1471.35   |
| Expenditure                             | 2108.70          | 1365.57   |
| Profit before depreciation and interest | 181.84           | 105.78    |
| Depreciation/ Amortisation              | 62.93            | 60.88     |
| interest                                | 2.92             | 1.63      |
| Profit before tax                       | 115.99           | 43.27     |
| Тах                                     | 43.37            | 8.84      |
| Profit after tax                        | 72.62            | 34.43     |
| Profit brought forward                  | 371.36           | 336.93    |
| Amount available for appropriation      | 443.97           | 371.36    |
| Appropriations :                        |                  |           |
| Dividend on equity shares               |                  |           |
| Tax on dividend                         |                  |           |
| Balance carried to balance sheet        | 443.97           | 371.36    |
| Total                                   | 443.97           | 371.36    |
|   |                  | <b>.</b>  |

# Dividend

In order to conserve the resources of the Company, your Directors do not recommend the payment of an equity dividend.

# Manufacturing

During the year under review, your Company produced a total of 85,22,403 Nos. (Previous Year: 6,208,718 Nos.) Electronic Circuit Boards and Micro Assemblies. This includes the highest ever production of Watch circuit boards to the tune of 7,351,887 Nos. within the given resources and infrastructure.

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#### Sales

During 2010-2011, your Company sold a total of 85,23,923 Nos. (Previous Year: 6,271,108 Nos.) Electronic Circuit Boards and Micro Assemblies. Net sales income during the year was Rs.2263.50 lakhs (Previous Year: Rs.1,447.14 lakhs). Your Company met the entire requirement of Titan Industries Limited, as well as the committed numbers to the external customers. The quality, delivery and competitive price of the products continue to be well received.

#### Prospects

The Company continues to be the sole supplier of ECBs to Titan Industries. It has made continuous efforts to improve the quality of the product, simultaneously containing the costs over the years.

The Company has been able to grow its external business of electronics manufacturing services significantly by generating business opportunities in automotive, industrial control, power electronics, telecom, and recently from the green energy sectors.

About 39% of the revenue in the current fiscal has come from sale to these external customers, who have acknowledged the company's efforts on its ability to meet their stringent quality requirements.

The Company has earned a considerable goodwill in a span of five years and considered as an emerging player in the Indian electronic manufacturing services industry.

#### Technological Development

The Company has been steering through successfully high-mix low-volume manufacturing and has developed more than 42 new products of varying complexities during the year for both the domestic and overseas customers.

The company continues its efforts in terms of indigenization of several input materials including PCBs, inductors, fixtures and pallets, thus saving on the foreign currency outgo.

The Company has made significant efforts towards sustaining the Quality Management System and thus won the confidence of many a customer. The company's quality management system received the recertification of ISO 9001 and TS 16949 during the year.

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### Directors

Mr. X S Desai & Mr. N Kailasanathan will retire by rotation and are eligible for reappointment. Dr. C G Krishnadas Nair's appointment as Director will come up for approval by the shareholders at the Annual General Meeting.

Mr. B G Dwarakanath, Director has resigned from the Board pursuant to his letter of resignation dated 1<sup>st</sup> April 2011.

### Directors' Responsibility Statement

Pursuant to Section 217 (2AA) of the Companies Act, 1956, the Directors based on the representations received from the operating management, confirm that:

- 1. in the preparation of the annual accounts, the applicable accounting standards have been followed and that there are no material departures;
- 2. they have in the selection of the accounting policies, consulted the statutory auditors and have applied them consistently and made judgements and estimates that are reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year, and of the profit of the company for that period;
- 3. they have taken proper and sufficient care, to the best of their knowledge and ability, for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- 4. they have prepared the annual accounts on a going concern basis.

### Employees

The total employee strength as on 31st March 2011 was 126 of which 98 were direct employees. Cordial industrial relations were maintained at all levels. The employees are being retrained to match the quality and workmanship levels as demanded by the external customers. The Company has seen sustained participation of employees in various continuous improvement projects, and productivity improvement projects. The company has progressed well in terms of the recognition schemes, such as Moment of Fames to reward creditable contributions by employees.

#### Subsidiary Companies

The Company has no subsidiaries.

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#### **Particulars of Employees**

The Company does not have any employee in respect of whom information is required to be provided under section 217 (2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975.

## Section 217 (1) (e) of the Companies Act, 1956

In accordance with the provisions of section 217 (1) (e) of the Companies Act, 1956, the required information relating to "Conservation of Energy, Technology Absorption and Foreign Exchange Earnings and Outgo" is annexed.

#### Auditors

Members will be requested at the Annual General Meeting to authorize the Board of Directors to re-appoint Deloitte Haskins & Sells, as the auditors for the current year, on such remuneration and out of pocket expenses as may be decided by the Board of Directors.

#### Acknowledgements

Your Directors are pleased to record their appreciation of the support received from Titan Industries Limited, Departments of the Government of Goa, the Company's Bankers and the employees and management of the Company.

On behalf of the Board of Directors,

Nailasanatha

Director

Director

Date: 23<sup>rd</sup> June 2011

### Annexure to the Directors' Report

(Additional information given in terms of Notification 1029 of 31.12.1988 issued by the Department of Company affairs)

## A. Conservation of Energy

The average power factor achieved during the year was 0.99 against the minimum requirement of 0.85, which makes the company eligible for a nominal bonus from the distribution board.

### B. Technology Absorption

The Company has acquired capabilities of assembling high-density circuit boards with Surface-mount, and through-hole technologies. The company has also been able to develop, and install customer specific testing equipment matching their varied needs.

## C. Foreign exchange earned and used

The Company has used foreign exchange worth Rs.966.93 lakhs (previous year: Rs.566.89 lakhs) and earned Rs.139.46 lakhs (previous year: Rs.59.34 lakhs).

On behalf of the Board of Directors,

Director

Director

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Date: 23rd June 2011

**B.G.Anirudh** Practising Company Secretary C/o. Uday Shankar Associates Fortune Chambers, 1st Floor No. 8, Lalbagh Road, Richmond Circle Bangalore - 560 027 Ph : +91-80-4141 0006/4141 0007 Fax : +91-80-4141 0005

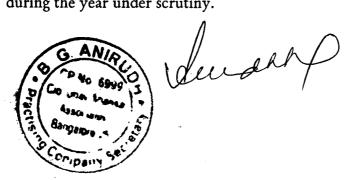
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## COMPLIANCE CERTIFICATE

The Members Titan Time Products Limited L-15, Verna Industrial City, Verna Salcette, Goa – 403 722 Reg. No. 24/1148 AGM Date:

I have examined the registers, records, books and papers of Titan Time Products Limited (the Company) as required to be maintained under the Companies Act 1956, (the Act) and the rules made there under and also the provisions contained in the Memorandum and Articles of Association of the Company for the financial year ended on 31<sup>st</sup> March 2011, In my opinion and to the best of my information and according to the examinations carried out by me and explanations furnished to me by the Company, its officers and agents, I certify that in respect of the aforesaid financial year:

- 1. The Company has kept and maintained all registers as stated in Annexure 'A' to this Certificate, as per the provisions and the rules made there under and all entries therein have been duly recorded.
- 2. The Company has filed the forms and returns as stated in Annexure 'B' to this Certificate, with the Registrar of Companies, Regional Director, Central Government, Company Law Board or other authorities within the time prescribed, and with additional fees wherever there has been a delay in filing as required under this Act and the rules made thereunder.
- 3. The Company being Limited Company has the minimum prescribed paidup capital and its maximum number of members during the financial year was 11 (eleven) excluding its present and past employees and the Company during the year under scrutiny.



4. The Board of Directors duly met 4 (Four) times on dates mentioned below dates in respect of which meetings proper notices were given and the proceedings were properly recorded and signed including the circular resolutions passed in the Minutes Book maintained for the purpose.

| Sl. | Quarter                   | Date                            |
|-----|---------------------------|---------------------------------|
| No  |                           | Date                            |
| 1.  | First (April -June)       | 27 <sup>th</sup> April 2010     |
| 2.  | Second (July-September)   | 27 <sup>th</sup> September 2010 |
| 3.  | Third (October -December) | 28 <sup>th</sup> December 2010  |
| 4.  | Fourth (January- March)   | 21 <sup>st</sup> January 2011   |

- 5. The Company is not required to close its Register of Members.
- 6. The Annual General Meeting for the financial year ended on 31<sup>st</sup> March 2010 was held on 27<sup>th</sup> September 2010 after giving due notice to the members of the Company and the resolutions passed thereafter were duly recorded in Minutes Book maintained for the purpose.
- 7. No Extra Ordinary General Meeting was held during the financial year.
- 8. The Company has not advanced any loans to its Directors and/or persons or firms or companies referred in Section 295 of the Companies Act, 1956.
- 9. The Company has not entered into any contracts falling within the purview of Section 297 of the Act.
- 10. There were transactions that has been entered in the Register of Companies and firms in which Directors are interested maintained under Section 301(1) of the Act.
- 11. As there are no instances falling within the purview of Section 314 of the Act, the Company has not obtained any approvals from the Board of Directors, members or Central Government.
- 12. The Company has not issued any duplicate share certificates during the financial year.



13. The Company has:

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- (i) Delivered all the certificates on allotment and lodgment thereof for transfer/transmission or any other purpose in accordance with the provisions of the Act, 1956.
- (ii) Not deposited any amount in a separate bank account as no dividend was declared during the financial year.
- (iii) Not declared dividend during the financial year hence the postage of Warrants for dividends does not rise.
- (iv) No unclaimed or unpaid dividend account application money due for refund, matured deposits, matured debentures and the interest accrued thereon, hence the transfer of unclaimed or unpaid does not arise.
- (v) Duly complied with the requirements of Section 217 of the Act.
- 14. The Board of Directors of the Company is duly constituted and the appointment of directors, additional directors, alternate directors and directors to fill casual vacancies has been duly made.
- 15. The Company has not appointed any Managing Director/Whole Time Director/Manager during the financial year.
- 16. The Company has not appointed any sole selling agents during the year.
- 17. The Company was not required to obtain any approvals of the Central Government, Company Law Board, Regional Director, Registrar and/ or such authorities prescribed under the various provisions of the Act during the financial year under consideration.
- 18. The Directors have disclosed their interest in other Firms/Companies to the Board of Directors pursuant to the provisions of the Act and the rules made there under and the same has been recorded in the register maintained under Section 301(3) of the Act.

- 20. The Company has not bought back any shares during the financial year.
- 21. There was no redemption of preference Shares/debentures during the year, since the Company has not issued preference Shares/debentures.
- 22. There were no transactions, necessitating the Company to keep in abeyance rights to dividend, rights shares and bonus shares pending registration of transfer of shares in compliance with the provision of the Act.
- 23. The Company has not invited and accepted any deposits falling within the purview of Section 58A during the financial year.
- 24. The Company has not borrowed any loans during the financial year under the provisions of Section 293(1) (d).
- 25. The Company has not made any loans and investments, or given guarantees or provided securities to other bodies corporate necessitating making necessary entries in the register kept for the purpose.
- 26. The Company has not altered any of the provisions of the Memorandum with respect to situation of the Company's registered office from one state to another during the year under scrutiny.
- 27. The Company has not altered the provisions of the Memorandum with respect to the objects of the Company during the year under scrutiny.
- 28. The Company has not altered the provisions of the Memorandum with respect to the name of the Company during the year under scrutiny.
- 29. The Company has not altered the provisions of the Memorandum with respect to share capital of the company during the year under scrutiny.
- 30. The Company has not altered its Articles of Association during the financial year under consideration.

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- 31. There was no prosecution initiated against or show cause notices received by the Company and no fines or penalties or any other punishment was imposed on the Company during the financial year for offences under the Act.
- 32. The Company has not received any money as security from its employees during the year under certification.
- 33. The provisions of Section 418 is not applicable to the Company.

Place: Bangalore Date: 12<sup>th</sup> April 2011

"endh Signature: Name: B G Anirudh **Company Secretary** 

C. P. No.: 6999



# ANNEXURE A

# Registers maintained by the Company

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| Sl. | Name of Register  | Applicable Sections of |
|-----|---|------------------------|
| No  |   | the Companies Act,     |
| 1   | Register of Members   | 150                    |
| 2   | Register of Transfer  | 108                    |
| 3   | Register of Directors, Manager /Secretaries                       | 303                    |
| 4   | Register of Directors Shareholding                                | 307                    |
| 5   | Register of Contracts   | 279,299 and 301        |
| 6   | Register of Charges   | 143(1)                 |
| 7   | Register of Common Seal   | 34 with Table A        |
| 8   | Register of Companies in which Directors<br>are interested 301(3) | 301(3)                 |
| 9   | Register of Investments   | 49(7), 372(5)          |
| 10  | Register of Deposits  | Rule 7                 |

# ANNEXURE B

Forms and Return as filed by the Company with the Registrar of Companies, Regional Director, Central Government or other authorities during the financial year ending on 31<sup>st</sup> March 2011.

| Sl.<br>N<br>o | Form<br>No   | Filed<br>u/s | Particulars                | Due Date<br>of filing | Date filed | Rec No    | Delay<br>Y/N |
|---------------|--------------|--------------|----------------------------|-----------------------|------------|-----------|--------------|
| 1.            | 32           | 303(2)       | Appointment<br>of Director | 26/05/10              | 15/02/11   | B05655725 | Y            |
| 2.            | 23AC&<br>ACA | 210          | Balance Sheet<br>& P&L     | 26/10/10              | 26/11/10   | P61571303 | Y            |
| 3.            | 66           | 383A         | Compliance<br>Certificate  | 26/10/10              | 28/10/10   | P57269193 | Y            |
| 4.            | 20B          | 159          | Annual Return              | 26/11/10              | 16/12/10   | P64400880 | Y            |
| 5.            | 32           | 303(2)       | Regularization of Director | 26/10/10              | 24/02/11   | B06399968 | Y            |

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Chartered Accountants Deloitte Centre Anchorage II 100/2 Richmond Road Bangalore - 560 025 INDIA

Tel:+91 80 66276000 Fax:+91 80 66276011

### AUDITORS' REPORT TO THE MEMBERS OF TITAN TIMEPRODUCTS LIMITED

- 1. We have audited the attached Balance Sheet of TITAN TIMEPRODUCTS LIMITED ("the Company") as at 31<sup>st</sup> March, 2011, the Profit and Loss Account and the Cash Flow Statement of the Company for the year ended on that date, both annexed thereto. These financial statements are the responsibility of the Company's Management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and the disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by the Management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 (CARO) issued by the Central Government in terms of Section 227(4A) of the Companies Act, 1956, we give in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- 4. Further to our comments in the Annexure referred to in paragraph 3 above, we report that:
  - (a) we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - (b) in our opinion, proper books of account as required by law have been kept by the Company so far as it appears from our examination of those books;
  - (c) the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in agreement with the books of account;
  - (d) in our opinion, the Balance Sheet, the Profit and Loss Account and the Cash Flow Statement dealt with by this report are in compliance with the Accounting Standards referred to in Section 211(3C) of the Companies Act, 1956;

- (e) in our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956 in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
  - (i) in the case of the Balance Sheet, of the state of affairs of the Company as at 31<sup>st</sup> March, 2011;
  - (ii) in the case of the Profit and Loss Account, of the profit of the Company for the year ended on that date; and
  - (iii) in the case of the Cash Flow Statement, of the cash flows of the Company for the year ended on that date.
- 5. On the basis of the written representations received from the directors as on 31<sup>st</sup> March, 2011 and taken on record by the Board of Directors, we report that none of the directors is disqualified as on 31<sup>st</sup> March, 2011 from being appointed as a director in terms of Section 274(1)(g) of the Companies Act, 1956.

## For **DELOITTE HASKINS & SELLS** Chartered Accountants (Registration No.008072S)

Pramerashan

B. Ramaratnam Partner (Membership No.21209)

Bangalore, 19<sup>th</sup> April, 2011

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## ANNEXURE TO THE AUDITORS' REPORT (Referred to in paragraph 3 of our report of even date)

- (i) Having regard to the nature of the Company's business/ activities/ results, clauses (vi), (x), (xi), (xii), (xii), (xiv), (xv), (xvi), (xviii), (xix) and (xx) of CARO are not applicable.
- (ii) In respect of its fixed assets:
  - (a) The Company has maintained proper records showing full particulars, including quantitative details and situation of the fixed assets.
  - (b) The fixed assets were physically verified during the year by the Management in accordance with a regular programme of verification which, in our opinion, provides for physical verification of all the fixed assets at reasonable intervals. According to the information and explanation given to us, no material discrepancies were noticed on such verification.
  - (c) The fixed assets disposed off during the year, in our opinion, do not constitute a substantial part of the fixed assets of the Company and such disposal has, in our opinion, not affected the going concern status of the Company.
- (iii) In respect of its inventory:
  - (a) As explained to us, the inventories were physically verified during the year by the Management at reasonable intervals.
  - (b) In our opinion and according to the information and explanation given to us, the procedures of physical verification of inventories followed by the Management were reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) In our opinion and according to the information and explanations given to us, the Company has maintained proper records of its inventories and no material discrepancies were noticed on physical verification.
- (iv) The Company has neither granted nor taken any loans, secured or unsecured, to/from companies, firms or other parties listed in the Register maintained under Section 301 of the Companies Act, 1956.
- (v) In our opinion and according to the information and explanations given to us, and having regard to the explanations that some of the items purchased/ sold are of a special nature for which comparable alternative quotations/ prices are not available, there is an adequate internal control system commensurate with the size of the Company and the nature of its business with regard to purchases of inventory, fixed assets and for the sale of goods. During the course of our audit, we have not observed any major weaknesses in such internal control system.

- (vi) In respect of contracts or arrangements entered in the Register maintained in pursuance of Section 301 of the Companies Act, 1956, to the best of our knowledge and belief and according to the information and explanations given to us:
  - (a) The particulars of contracts or arrangements referred to Section 301 that needed to be entered in the Register maintained under the said Section have been so entered.
  - (b) Where each of such transaction is in excess of Rs.5 lakhs in respect of any party and having regard to our comments in paragraph (v) above, the transactions have been made at prices which are prima facie reasonable having regard to the prevailing market prices at the relevant time.
- (vii) In our opinion, the Company has an adequate internal audit system commensurate with the size of the Company and the nature of its business.
- (viii) We have broadly reviewed the books of account and records maintained by the Company pursuant to the rules made by the Central Government for the maintenance of cost records under Section 209(1) (d) of the Companies Act, 1956 in respect of manufacture of electronic circuit boards and are of the opinion that prima facie the prescribed accounts and records have been made and maintained. We have, however, not made a detailed examination of the records with a view to determining whether they are accurate or complete.
- (ix) According to the information and explanations given to us in respect of statutory dues:
  - (a) The Company has generally been regular in depositing undisputed dues, including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and other material statutory dues applicable to it with the appropriate authorities.
  - (b) There were no undisputed amount payable in respect of Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty, Cess and other material statutory dues in arrears as at 31<sup>st</sup> March, 2011 for a period of more than six months from the date they became payable.

(c) Details of dues of Income-tax, Sales Tax, Wealth Tax, Service Tax, Custom Duty, Excise Duty and Cess which have not been deposited as on 31<sup>st</sup> March, 2011 on account of disputes are given below:

| Name of<br>Statute      | Nature<br>of Dues | Amount<br>(Rs. in<br>lakhs) | Period to<br>which the<br>amount relates | Forum where Dispute<br>is pending       |
|-------------------------|-------------------|-----------------------------|--|---|
| Income-tax<br>Act, 1961 | Income<br>tax     | 9.42                        | 2006-2007                                | Commissioner of<br>Income Tax (Appeals) |

- (x) In our opinion and according to the information and explanations given to us and on an overall examination of the Balance Sheet, we report that funds raised on short-term basis have not been used during the year for long-term investment.
- (xi) To the best of our knowledge and according to the information and explanations given to us, no fraud on or by the Company has been noticed or reported during the year.

## For DELOITTE HASKINS & SELLS Chartered Accountants (Registration No.008072S)

Branarahan

B. Ramaratnam Partner (Membership No.21209)

# Bangalore, 19<sup>th</sup> April, 2011

| Balance Sheet as at 31st March 2011     | Schedule   |                | As at<br>31.03.2011<br>Rs.            | As<br>31.03.201<br>R |
|---|------------|----------------|---------------------------------------|----------------------|
| Sources of funds                        | Schedule   |                | K3.                                   | ĸ                    |
| Shareholders' funds                     |            |                |                                       |                      |
| Share capital                           | <b>'A'</b> | 19,000,000     |                                       | 19.000.00            |
| Reserves and surplus                    | 'B'        | 48,324,258     |                                       | 41,062,69            |
|   |            |                | 67,324,258                            | 60,062,69            |
| Loan funds                              |            |                |                                       |                      |
| Secured loans                           | 'C'        |                | 4,977,377                             | 3.764.2              |
| Deferred tax liability (Net)            |            |                | 5,497,547                             | 5,960.77             |
| Total                                   |            |                | 77,799,182                            | 69.787.72            |
|   |            |                |                                       |                      |
| Applications of funds                   |            |                |                                       |                      |
| Fixed assets                            | <b>'D'</b> |                |                                       |                      |
| Gross block, at cost                    |            | 133,624,723    |                                       | 130,710,01           |
| Less : Depreciation                     |            | 80,115,940     |                                       | 79,171,31            |
| Net block                               |            | 53,508,783     |                                       | 51,538,70            |
| Advances on capital account and capital |            |                |                                       |                      |
| work in progress, at cost               |            | 186,000        |                                       | 368.21               |
|   |            |                | 53,694,783                            | 51,906,92            |
| Current assets, loans and advances      | 'E'        |                |                                       |                      |
| Inventories                             |            | 23,912,266     |                                       | 13,989,27            |
| Sundry debtors                          |            | 39,765,199     |                                       | 17,361,08            |
| Cash and bank balances                  |            | 879,818        |                                       | 352,52               |
| Loans and advances                      |            | 12,221,034<br> |                                       | 11,477,17            |
| ess :                                   |            | 76,778,317     |                                       | 43,180,059           |
| urrent liabilities and provisions       | 'F'        |                |                                       |                      |
| iabilities                              | •          | 39,373,471     | · · · · · · · · · · · · · · · · · · · | 14,404,408           |
| Provisions                              | -          | 13,300,447     |                                       | 10,694,845           |
|   |            | 52,673,918     | н<br>1                                | 25,299,253           |
| et current assets                       |            |                | 24,104,399                            | 17,880,806           |
| otal                                    |            |                | 77,799,182                            | 69,787,728           |

The Schedules referred to above form an integral part of the Balance Sheet

In terms of our report attached.

For DELOITTE HASKINS & SELLS **Chartered Accountants** 

Branardran

B. Ramaratnam Partner

V

Place : Bangalore Date : 19th April 2011 For and on behalf of the Board of Directors,

7

Nailasanathan

Director

Director

#### Profit and Loss Account for the year ended 31st March 2011

|  |                      |             | Current<br>Year | Previous<br>Year |
|--|----------------------|-------------|-----------------|------------------|
|  | Schedule             |             | Rs.             | Rs.              |
| Income                                   |                      |             |                 |                  |
| Sales (Gross)                            |                      | 245,664,309 |                 | 155,141,473      |
| Less: Excise duty                        |                      | 19,314,206  |                 | 10,427,126       |
| Net Sales Income                         |                      |             | 226,350,103     | 144,714,347      |
| Other Income                             | 'G'                  |             | 2,703,633       | 2,421,069        |
| Total                                    |                      |             | 229,053,736     | 147,135.416      |
| Expenditure                              |                      |             |                 |                  |
| Operating and other expenses             | 'H'                  |             | 210,870,435     | 136,557,485      |
| Depreciation / Amortization              | 'D'                  |             | 6,292,977       | 6,087,640        |
| Interest on others                       | _                    |             | 291,994         | 163,217          |
| Total                                    |                      |             | 217,455,406     | 142,808,342      |
| Profit before tax                        |                      |             | 11,598,330      | 4,327,074        |
| Taxes                                    |                      |             |                 |                  |
| - Income tax                             |                      | 4,800,000   |                 | 1,177,090        |
| - Deferred tax                           |                      | (463,229)   |                 | (293,406)        |
|  |                      |             | 4,336,771       | 883,594          |
| Profit after taxes                       |                      |             | 7,261,559       | 3,443,480        |
| Profit brought forward                   |                      |             | 37,135,699      | 33,692,219       |
| Balance carried to Balance Sheet         |                      |             | 44,397,258      | 37,135,699       |
| Earnings per share of Rs.10 each - Basic | c and diluted ( Rs.) |             | 3.82            | 1.81             |
| Notes to the Accounts                    | Ŧ                    |             |                 | •                |

The Schedules referred to above form an integral part of the Profit and Loss Account

in terms of our report attached.

For DELOITTE HASKINS & SELLS Chartered Accountants

Branaradan

B. Ramaratnam Partner

V

Place : Bangalore Date : 19th April 2011 For and on behalf of the Board of Directors,

A Director

Nailasanathan

Director

## Cash flow statement for the year ended 31st March 2011

|   | Current                   | Previous             |
|---|---------------------------|----------------------|
|   | Year                      | Year                 |
|   | Rs                        | Rs                   |
| A.Cash flow from operating activities                       |                           |                      |
| Net profit before tax                                       | 11,598,330                | 4,327,074            |
| Adjustments for :   |                           |                      |
| -Depreciation   | 6,292,977                 | 6,087,640            |
| -Unrealised exchange difference (net)                       | 232,669                   | (151,696)            |
| -Loss on assets sold/discarded                              | 483,071                   | 103,400              |
| -Interest income  | (40,072)                  | (74,883)             |
| -Interest expense   | 291,994                   | 163,217              |
| -Liabilities no longer required written back                | (324,922)                 | -                    |
| -Bad debts written off                                      | 614,056                   | ÷                    |
| -Deposits written off                                       | 152,199                   | -                    |
| - Provision for doubtful debts                              | -                         | 292,372              |
| Operating profit before working capital changes             | 19,300,302                | 10,747,124           |
| Adjustments for :<br>-(Increase)/Decrease in sundry debtors | (23,164,001)              | (12,021,556)         |
| -(Increase)/Decrease in inventories                         | (9,922,993)               | 6,673,204            |
| -(Increase)/Decrease in loans and advances                  | (1,268,936)               | 537,685              |
| -Increase/(Decrease) in current liabilities and provisions  | 27,610,045                | (3,456,240)          |
| Cash generated from operations                              | 12,554,417                | 2,480,217            |
| -Direct taxes paid  | (4,427,120)               | (3,156,842)          |
| Net cash from/(used in) operating activities                | 8,127,297                 | (676,625)            |
| B.Cash flow from investing activities                       |                           |                      |
| Additions to fixed assets                                   | (8,616,946)               | (3,173,594)          |
| Proceeds from sale of fixed assets                          | 53,037                    | 13,957               |
| Interest received   | 40,072                    | 74,883               |
| Net cash used in investing activities B                     | (8,523,837)               | (3,084,754)          |
| C.Cash flow from financing activities                       |                           |                      |
| Proceeds from borrowings                                    | 1,213,124                 | 3,764,253            |
| Interest paid   | (291,994)                 | (163,217)            |
| Net cash from financing activities C                        | 921,130                   | 3,601,036            |
| Net cash flows during the year(A+B+C)                       | 524,590                   | (160,343)            |
| Cash and cash equivalents (opening balance)                 | 352,520                   | 508,452              |
| Cash and cash equivalents (closing balance)                 | 879,818                   | 352,520              |
| Exchange difference on translation of foreign               | ,                         | 502,020              |
|   | (2.20)                    |                      |
|   | (2.708))                  | (4.411)              |
| currency cash & cash Equivalents                            | <u>(2,708)</u><br>524,590 | (4,411)<br>(160,343) |

In terms of our report attached.

For DELOITTE HASKINGS & SELLS Chartered Accountants

Branendan

B. Ramaratnam Partner

Y

Place: Bangalore Date: 19th April 2011 For and on behalf of the Board of Directors,

Director

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Director

Schedules forming part of the Balance Sheet

|             |   | As at<br>31.03.2011<br>Rs. | As at<br>31.03.2010<br>Rs. |
|-------------|---|----------------------------|----------------------------|
| <b>'A'</b>  | Share capital   |                            |                            |
|             | Authorised  |                            |                            |
|             | 2,000,000 equity shares of  |                            |                            |
|             | Rs.10 each  | 20,000,000                 | 20,000,000                 |
|             | 1,000,000 redeemable cumulative   |                            |                            |
|             | preference shares of Rs.10 each   | 10,000,000                 | 10,000,000                 |
|             |   | 30,000,000                 | 30,000,000                 |
|             | Issued, subscribed and paid up capital  |                            |                            |
|             | 1,900,000 equity shares of Rs 10 each,  |                            |                            |
|             | fully paid up   | 19,000,000                 | 19,000,000                 |
|             | (All the above equity shares are held by Titan<br>Industries Limited, the Holding Company and its | ·                          |                            |
|             | nominees)   | 19,000,000                 | 19,000,000                 |
| <b>'</b> B' | Reserves and surplus  |                            |                            |
|             | Capital reserve   |                            |                            |
|             | State Investment Subsidy  | 2,500,000                  | 2,500,000                  |
|             | Capital Redemption Reserve  | 1,000,000                  | 1,000,000                  |
| •           | General Reserve   | 427,000                    | 427,000                    |
|             | Balance in Profit and Loss Account  | 44,397,258                 | 37,135,699                 |
|             |   | 48,324,258                 | 41,062,699                 |
|             |   |                            |                            |

#### 'C' Secured loans

V

Cash credit account secured by hypothecation of inventories, spares and book debts both present and future

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| 4,977,377 | 3,764,253 |
|-----------|-----------|
|           |           |
| 4,977,377 | 3,764,253 |

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# Schedule forming part of the Balance Sheet

#### 'D' Fixed assets

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|                                      |                          | Gross              | block             |                              |                           | Depreciation | Amortisation             |                     |                                | mounts in rupees    |
|--------------------------------------|--------------------------|--------------------|-------------------|------------------------------|---------------------------|--------------|--------------------------|---------------------|--------------------------------|---------------------|
| Particulars                          | Cost as at<br>01.04.2010 | Additions          | Deductions        | Cost as at<br>31.03.2011     | As at<br>01.04.2010       | For the year | Deductions               | As at<br>31.03.2011 | Net bio<br>As at<br>31.03.2011 | As et<br>31.03.2010 |
| Land - Leasehold<br>Buildings        | 1,535,820                | -                  | •                 | 1,535,820                    | 917,226                   | 51,194       | - <u></u>                | 968,420             | 567,400                        | 618,594             |
| Plant, machinery and equipment       | 20,231,599               | 1,401,297          | •                 | 21,632,896                   | 9,975,543                 | 733,090      |                          | 10,708,633          | 10,924,263                     | 10,256,056          |
| Furniture and fixtures               | 104,651,195<br>2,640,061 | 5,947,479          | 5,246,068         | 105,352,606                  | 64,994,771                | 5,276,918    | 4,736,826                | 65,534,863          | 39,817,743                     | 39,656,424          |
| Vehicles                             | 1,651,344                | 498,004<br>952,382 | 65,806<br>572,584 | 3,072,259                    | 2,371,822                 | 76,422       | 58,507                   | 2,389,737           | 682,522                        | 268,239             |
| Des 1                                | 130,710,019              | 8,799,162          | 5,884,458         | 2,031,142<br><br>133,624,723 | 911,951<br><br>79,171,313 | 6,292,977    | 553,017<br><br>5,348,350 | 514,287<br>         | 1,516,855                      | 739,393             |
| Previous year                        | 128,087,888              | 2,991,378          | 369,247           | 130,710,019                  | 73,335,563                | 6,087,640    | 251,890                  | 79,171,313          | 53,508,783                     | 51,538,706          |
| Advances on capital account, at cost |                          |                    |                   | . <del></del>                | ****************          |              | ****************         |                     |                                |                     |
|                                      |                          |                    |                   |                              |                           |              |                          |                     | 186,000                        | 368,216             |
|                                      |                          |                    |                   |                              |                           |              |                          |                     | 53,694,783                     | 51,906,922          |

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| Schedules forming part of the Balance Sheet    |            | As at<br>31.03.2011<br>Rs. | As at<br>31.03.2010<br>Rs. |
|--|------------|----------------------------|----------------------------|
| 'E' Current assets, loans and advances         |            | • • • •                    |                            |
| Inventories                                    |            |                            |                            |
| Raw materials and bought-out components        | 21,577,187 |                            | 13,281,899                 |
| Work in progress                               | 2,272,081  |                            | 604,572                    |
| Finished goods                                 | 62,998     |                            | 102,802                    |
|  |            | 23,912,266                 | 13,989,273                 |
| Sundry Debtors (unsecured)                     |            |                            |                            |
| Over six months                                |            |                            |                            |
| Considered good                                | 1,119,287  |                            | 110,527                    |
| Considered doubtful                            | •          |                            | 292,372                    |
|  | 1,119,287  |                            | 402.899                    |
| Others - considered good                       | 38,645,912 |                            | 17,250,561                 |
|  | 39,765,199 |                            | 17,653,460                 |
| Less: Provision for doubtful debts             | -          |                            | • 292,372                  |
|  |            | 39,765,199                 | 17,361,088                 |
| Cash and bank balances                         |            |                            | , ,                        |
| Cash on hand                                   | 30,452     |                            | 7,103                      |
| With scheduled banks - in current account      | 849,366    |                            | 345,417                    |
|  |            | 879,818                    | 352,520                    |
| Loans and advances (unsecured and considered   |            |                            |                            |
| good unless otherwise stated)                  |            |                            |                            |
| Advances recoverable in cash or in kind or for |            |                            |                            |
| value to be received                           | 1,136,534  |                            | 1,583,509                  |
| Advances to suppliers                          | 3,819,516  |                            | 2,239,476                  |
| Balances with excise and customs authorities   | 3,679,362  |                            | 3,594,292                  |
| Deposits                                       | 90,726     |                            | 192,12 <u>5</u>            |
| Tax payments (riet of provision)               | 3,494,896  |                            | 3,867,776                  |
|  |            | 12,221,034                 | 11,477,178                 |
|  |            | 76,778,317                 | 43,180,059                 |
|  |            |                            |                            |

#### 'F' Current liabilities and provisions

Current Liabilities

Sundry creditors

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- Dues to micro enterprises and small enterprises
- others 36,284,366 10,271,875 36,284,366 10,271,875 3,089,105 4,132,533 Advance from customers 39,373,471 14,404,408 Provisions Retiring gratuities 8,765,035 6,877,971 4,535,412 Leave salaries 4,016,874 13,300,447 10,894,845 52,673,918 25,299,253

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| chedule forming part of the Profit and Loss Account                |                    |   | Current     | Previou              |
|--|--------------------|---|-------------|----------------------|
| 'G' Other income   |                    |   | year<br>Rs. | yea<br>Rs            |
| G Other Income   |                    |   | K\$.        | K                    |
| Interest on staff loans and vendors advances                       |                    |   | 40,072      | 74,88                |
| Miscellaneous income   |                    |   | 1,260,376   | 1,369,31             |
| Liabilities no longer required written back                        |                    |   | 324,922     | -                    |
| Exchange Difference (net)  |                    |   | 1,078,263   | 976,872              |
|  |                    |   | 2,703,633   | 2.421,069            |
|  |                    |   |             |                      |
| H' Operating and other expenses                                    |                    |   |             |                      |
| Raw materials and components consumed                              |                    |   | 126,212,679 | 76,856,27            |
| Stores and spare parts consumed                                    |                    |   | 9,257,710   | 4,277,492            |
| Payments to and provisions for employees                           |                    |   |             |                      |
| Salaries, wages, bonus, etc.                                       |                    | 37,525,834                              |             | 29,629,977           |
| Company's contribution to provident fund                           |                    | 1,811,198                               |             | 1,647,324            |
| Gratuity   |                    | 1,887,064                               |             | 385,353              |
| Welfare expenses   |                    | 2,683,996                               |             | 2,000,410            |
|  |                    |   | 43,908,092  | 33,663,064           |
| Power and fuel   |                    | 3,447,327                               |             | 2,626,598            |
| Repairs to buildings   |                    | 1,799,996                               |             | 485,457              |
| Repairs to plant and machinery                                     |                    | 3,235,390                               |             | 2,006,787            |
| Repairs and Maintenance others                                     |                    | 4,232,026                               |             | 2,313,322            |
| Insurance  |                    | 364,518                                 |             | 339,769              |
| Rent   |                    | 53,500                                  |             | 74,500               |
| Rates and taxes  |                    | 317,196                                 | 1           | 246,875              |
| Legal and professional   |                    | 9,385,338                               |             | 6,913,884            |
| Financial charges (other than interest)                            |                    | 575,856                                 |             | 501,269              |
| Directors' sitting fees  |                    | 54,000                                  |             | 44,500               |
| Security service charges   |                    | 1,431,436                               |             | 1,046,300            |
| Loss on assets sold / discarded<br>Bad debts written off           | 906,428            | 483,071                                 |             | 103,400              |
| Less: Provision for doubtful debts written back                    | 292,372            |   |             |                      |
|  |                    | 614,056                                 |             |                      |
| Provision for doubtful debts                                       |                    | -                                       |             | 292,372              |
| Deposits written off   |                    | 152,199                                 |             | -                    |
| Travel and conveyance  |                    | 1,822,133                               |             | 1,584,980            |
| General expenses   |                    | 4,135,875                               |             | 724,533              |
| • .  |                    |   | 32,103,917  | 19,304,546           |
| Auditors' remuneration<br>Audit fees                               |                    | 750,000                                 |             | 750 000              |
| Fees for taxation matters  |                    | 225,000                                 |             | 750,000 225,000      |
| Reimbursement of expenses  |                    | 40,742                                  |             | -                    |
| (Net of service tax credit availed Rs. 100,425 (2010:Rs. 100,425)) |                    |   |             | <u> </u>             |
| Decrease / (increase) in work in progress and                      |                    |   | 1,015,742   | 975,000              |
| finished goods   |                    |   |             |                      |
| Closing stocks<br>Work in progress                                 | 2,272,081          | ·                                       |             | 604,572              |
| Finished goods   | 62,998             |   |             | 102,802              |
|  |                    | 2,335,079                               |             | 707,374              |
| Opening stocks   |                    |   |             |                      |
| Work in progress<br>Finished goods                                 | 604,572<br>102,802 |   |             | 617,125<br>1,571,355 |
|  |                    | 707,374                                 |             | 2,188,480            |
|  |                    | • |             | 2,100,400            |

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(1,627,705)

210,870,435

# Schedule forming part of the Accounts

#### 'I' Notes to the accounts

1. Accounting policies:

The financial statements have been prepared on an accrual basis under the historical cost convention in accordance with the accounting principles generally accepted in India and materially comply with the mandatory Accounting Standards notified by the Central Government of India under The Companies (Accounting Standards) Rules, 2006 and with the relevant provisions of the Companies Act, 1956:

- Fixed assets: Fixed assets are capitalised at acquisition cost including directly attributable i) cost of bringing the assets to their working condition for intended use.
- Depreciation: Depreciation has been provided on the straight-line method in accordance ii) with the rates prescribed by the Schedule XIV to the Companies Act, 1956.

Amortization: Lease premium is amortized on a pro-rata basis over the period of lease.

Foreign currency transactions: Foreign exchange transactions are recorded at the exchange iii) rates prevailing on the date of the transaction.

Foreign exchange rate fluctuations relating to monetary assets and liabilities (including those relating to integral foreign operations) are restated at year end rates or forward cover rates, as applicable. The net loss or gain arising on restatement / settlement is adjusted to the Profit and Loss Account.

In respect of forward exchange contracts, the premium or discount arising at the inception of such a forward exchange contract is amortized as expense or income over the life of the contract. Exchange differences on such contracts are recognized in the Profit and Loss Account of the reporting period in which the exchange rates change.

- Inventories: Inventories are valued at lower of cost and net realisable value. The cost of iv) various categories of inventory is determined as follows :
  - a) Consumable stores, loose tools, raw materials and components are valued on a moving weighted average rate.
  - b) Work-in-progress and manufactured goods are valued on full absorption cost method based on the average cost of production.
- **v)**\_ Revenue recognition: Sales is recognised on dispatch of goods from the factory and is net of discounts and taxes.
- vi) **Employee Benefits:**

Short term employee benefits

All short term employee benefits such as salaries, wages, bonus, special awards, medical benefits which fall due within 12 months of the period in which the employee renders the related services which entitles him to avail such benefits and non-accumulating compensated absences (like sick leave and maternity leave) are recognised on an undiscounted basis and charged to the Profit and Loss Account.

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#### Schedule forming part of the Accounts

Defined Contribution plan

Provident fund and Pension fund are defined contribution plans towards which the Company makes contributions at predetermined rates to the Regional Provident Fund Commissioner. The same is debited to the Profit and Loss Account on an accrual basis.

Defined Benefit Plan

Provision for gratuity and leave salary is made on the basis of an actuarial valuation using the Projected Unit Credit method and is debited to the Profit and Loss Account on an accrual basis.

Actuarial gains and losses arising during the year are recognized in the Profit and Loss Account.

- vii) Government grants: State investment subsidy is treated as Capital Reserve.
- viii) Taxes on income: Current tax is the amount of tax payable on the taxable income for the year as determined in accordance with the provision of the Income -tax Act, 1961.

Deferred tax is recognised on timing differences, being the difference between taxable income and accounting income that originate in one period and are capable of being reversed in one or more subsequent periods.

- 2. (a) Estimated amount of contracts remaining to be executed on capital account and not provided for is (net of advances) Rs. 7,734,792 (2010: 2,598,526).
  - (b) Contingent liabilities: Nil
- 3. The provisions of the Industries (Development and Regulations) Act, 1951, relating to licensed capacity are not applicable to the Company. The installed capacity is 8.60 Million pieces of Electronic Circuit Boards and Micro Assemblies during the current financial year (as at 31st March 2010: 8.5 million pieces). The installed capacity is as certified by the Management and relied upon by the auditors, being a technical matter.
- 4. The details of stocks, production and sales of Electronic Circuit Boards and Micro Assemblies are as follows:

|  | ()                       | Quantity in Nos.)    |
|--|--------------------------|----------------------|
|  | Current year             | Previous year        |
| Opening Stock                              | 1,775                    | 64,839               |
| Production                                 | 8,522,403                | 6,208,718            |
| Sales                                      | 8,523,923                | 6,271,108            |
| Closing Stock*                             | 255                      | 1,775                |
| * Net of obsolete Finished Goods Qty: 9 No | os (2010: 674) written o | off during the year. |

- 5. Value of imports on CIF basis:

|                              | (            |               |
|------------------------------|--------------|---------------|
| · ·                          | Current year | Previous year |
| Raw materials and components | 93,040,217   | 54,150,044    |
| Stores and spares            | 776,232      | 337,529       |
| Capital goods                | 2,876,374    | 2,201,247     |
|                              |              |               |

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(Amount in Rupees)

V

#### Schedule forming part of the Accounts

- 6. During the year Company sold 8,523,923 Nos. Electronic Circuit Boards and Micro Assemblies (2010: 6,271,108 Nos.) for Rs. 226,350,103 (2010: Rs. 144,714,347).
- 7. Value of imported and indigenous materials and components consumed and the percentage of each to the total consumption:

|              | (All figures  | s in rupees except  | except percentage)   |  |
|--------------|---|---|--|--|
| Current year | %   | Previous year   | %  |  |
|              |   |   |  |  |
| 87,049,794   | 68.97   | 57,730,614  | 75.12  |  |
| 1,243,287    | 0.99  | 703,441   | 0.92   |  |
| 88,293,081   | 69.96   | 58,434,055  | 76.04  |  |
| 37,919,598   | 30.04   | 18,422,222  | 23.96  |  |
| 126,212,679  | 100.00  | 76,856,277  | 100.00   |  |
|              | 87,049,794<br>1,243,287<br>88,293,081<br>37,919,598 | Current year%87,049,79468.971,243,2870.9988,293,08169.9637,919,59830.04 | 87,049,794         68.97         57,730,614           1,243,287         0.99         703,441           88,293,081         69.96         58,434,055           37,919,598         30.04         18,422,222 |  |

- 8. Earnings in foreign currency on account of export of goods on FOB basis is Rs. 13,945,832 (2010: Rs. 5,933,999).
- 9. Details of materials consumed: Quantity details have not been disclosed, as the items consumed under each head are dissimilar in nature/ type/size & unit of measurement.

|                                      | (Amou                                | int in Rupees)             |                                      |  |
|--------------------------------------|--------------------------------------|----------------------------|--------------------------------------|--|
|                                      | As at<br>31 <sup>st</sup> March 2010 | Tax effect for<br>the year | As at<br>31 <sup>st</sup> March 2011 |  |
| Deferred Tax (Liability)             |                                      |                            |                                      |  |
| Fixed Assets                         | (9,327,283)                          | (485,594)                  | (9,812,877)                          |  |
| Sub Total                            | (9,327,283)                          | (485,594)                  | (9,812,877)                          |  |
| Deferred Tax Asset                   |                                      |                            |                                      |  |
| Provision for leave salary/gratuity  | 3,366,507                            | 948,823                    | 4,315,330                            |  |
| Sub Total                            | 3,366,507                            | 948,823                    | 4,315,330                            |  |
| Net Deferred Tax Asset / (Liability) | (5,960,776)                          | 463,229                    | (5,497,547)                          |  |

10. The details of deferred tax asset/(liability) are as under :

#### 11. Earnings Per Share

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The following table sets forth the computation of basic and diluted earnings:

(all fi har of charge)

| (all figures in rupees except number of shar           |                             |                             |
|--|-----------------------------|-----------------------------|
|  | Year ended                  | Year ended                  |
|  | 31 <sup>st</sup> March 2011 | 31 <sup>st</sup> March 2010 |
| Profit after tax for the year                          | 7,261,559                   | 3,443,480                   |
| Weighted Average Number of equity shares of Rs.10 each | 1,900,000                   | 1,900,000                   |
| Earnings per share - Basic and diluted                 | 3.82                        | 1.81                        |

The information given in "Current Liabilities" in Schedule 'F' regarding dues to Micro 12. Enterprises and Small Enterprises has been determined to the extent such parties have been identified on the basis of information available with the Company. This has been relied upon by the auditors.

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#### Schedule forming part of the Accounts

Segment information for the year ended 31st March, 2011 13.

The Company's sole business segment is manufacture and sale of Electronic Circuit Boards and Micro Assemblies and there are no reportable primary business segments.

**Geographical Segments** 

Segment revenue from external customers, based on geographical location of customer

|         |               | (Al           | mount in Rupees) |
|---------|---------------|---------------|------------------|
|         | India         | Outside India | Total            |
| Revenue | 212,404,271   | 13,945,832    | 226,350,103      |
|         | (138,780,348) | (5,933,999)   | (144,714,347)    |

(Previous year figures are in brackets)

The operating facilities of the company are commonly employed for both the domestic and export business, hence it is not possible to report segment assets and capital expenditure by geographical segment.

- 14. Non-fund based facilities availed of Rs.609,000 (2010: Rs. 609,000) from a bank are secured by a first charge by way of hypothecation of inventories, spares and book debts, both present and future. The said security ranks pari passu with the security for the cash credit facility.
- 15. (a) Excise Duty of Rs. 19,314,206 (2010: Rs 10,427,126) reduced from gross sales in the Profit and Loss Account represents excise duty on sale of products.
  - (b) Rates and taxes include Rs. 3,324 (2010: 116,567) being the difference in excise duty included in opening and closing stock of finished goods.
- 16. Employee Benefits

#### a. Defined Contribution Plan

The contributions recognized in the Profit & Loss account during the year are as under:

|                           | (            | Amounts in Rupees) |
|---------------------------|--------------|--------------------|
| Defined Contribution Plan | Current Year | Previous Year      |
| Employee Provident Fund   | 1,811,198    | 1,647,324          |

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## Schedule forming part of the Accounts

b. Defined Benefit Plan - Gratuity (non-funded) as per actuarial valuation as at 31<sup>st</sup> March 2011

|     |  | (Amoun                 | t in Rupees) |
|-----|--|------------------------|--------------|
|     |  | As at 31 <sup>st</sup> | As at 31st   |
|     |  | March                  | March        |
|     |  | 2011                   | 2010         |
| I   | Net Asset / (Liability) recognized in the balance sheet  |                        |              |
| 1   | Present value of Unfunded obligations  | 8,765,035              | 6,877,971    |
| 2   | Fair Value of Plan Assets  | -                      | -            |
| 3   | (Deficit) / surplus  | (8,765,035)            | (6,877,971)  |
| 4   | Net Asset / Liability  |                        | -            |
|     | -Assets  | -                      | •            |
|     | - Liabilities  | 8,765,035              | 6,877,971    |
| II  | Expense recognized in the Profit & Loss account<br>(under the head "Payments to and provisions to<br>employees." Refer Schedule H) |                        |              |
| 1   | Current Service Cost   | 258,287                | 442,081      |
| 2   | Interest on Defined Benefit Obligation   | 589,678                | 531,886      |
| 3   | Net Actuarial Losses/ (Gains) recognized during the year   | 260,278                | (588,614)    |
| 4   | Past Service Cost  | 778,821                |              |
|     | Total  | 1,887,064              | 385,353      |
|     | Actual return on Plan Assets   | -                      |              |
| III | Change in present value of obligation  |                        |              |
| 1   | Opening Defined Benefit Obligation   | 6,877,971              | 6,569,284    |
| 2   | Current Service Cost   | 258,287                | 442,081      |
| 3   | Interest Cost  | 589,678                | 531,886      |
| 4   | Actuarial Losses/ (Gains)  | 260,278                | (588,614)    |
| 5   | Benefits Paid  | -                      | (76,666)     |
| 6   | Past Service Cost  | 778,821                | -            |
| 7   | Closing Defined Benefit Obligation   | 8,765,035              | 6,877,971    |
| IV  | Principal actuarial assumptions  |                        |              |
|     | Discount Rate  | 8.45% p.a.             | 8.40% p.a    |
|     | Expected Rate of Return on Plan Assets   | -                      |              |
| v   | The employees are assumed to retire at the age of 58 year  | rs.                    |              |
| VI  | The mortality rates considered are as per the published ra<br>mortality tables.  |                        | 994-96)      |

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#### Schedule forming part of the Accounts

#### VII. Experience Adjustments

|   | Year Ended  |             |              |             |             |  |  |
|---|-------------|-------------|--------------|-------------|-------------|--|--|
|   | 31-Mar-11   | 31-Mar-10   | 31-Mar-09    | 31-Mar-08   | 31-Mar-07   |  |  |
|   |             | (A          | mount in Rup | ees)        |             |  |  |
| Defined Benefit<br>Obligation                           | 8,765,035   | 6,877,971   | 6,569,284    | 4,703,524   | 4,348,216   |  |  |
| Plan Assets   | -           | -           | -            | · · -       |             |  |  |
| Surplus / (Deficit)<br>Experience<br>adjustment on plan | (8,765,035) | (6,877,971) | (6,569,284)  | (4,703,524) | (4,348,216) |  |  |
| liabilities<br>Experience<br>adjustment on plan         | 326,176     | (169,689)   | 699,802      | (27,757)    | (288,655)   |  |  |
| assets  | -           | -           | •            | -           | -           |  |  |

#### Other Long term benefits

The defined benefit obligations which are provided for, but not funded are as under:

|              |                             | (Amount in Rupees)          |  |
|--------------|-----------------------------|-----------------------------|--|
| Particulars  | Liability as at             | Liability as at             |  |
| Particulars  | 31 <sup>st</sup> March 2011 | 31 <sup>st</sup> March 2010 |  |
| Leave salary | 4,535,412                   | 4,016,874                   |  |

The discount rate is based on the prevailing market yields of Indian Government securities as at the balance sheet date for the estimated term of the obligations.

The estimate of future salary increases considered takes into account the inflation, seniority, promotion, increments and other relevant factors.

- 17 Details of foreign currency exposure:
- a) There are no outstanding forward contracts entered into by the Company.
- b) The year end outstanding foreign currency exposure that have not been hedged by a derivative instrument or otherwise are given below:

| Particulars         | Rs.         | EURO     | USD      | GBP     | ЈРҮ       | CHF     |
|---------------------|-------------|----------|----------|---------|-----------|---------|
| Assets              |             |          |          |         |           |         |
| Sundry Debtors      | 7,609,655   | 95,311   | 35,306   | -       | -         | -       |
|                     | (1,701,425) | (28,146) | (-)      | -       | -         | -       |
| Loans and           | 1,706,704   | 11,646   | 21,692   | -       | -         | - 1     |
| Advances            | (2,047,075) | (4,753)  | (35,521) | (1,241) | (167,700) | -       |
| Payables            |             | -        |          |         | 1         | ,       |
| Current Liabilities | 6,116,298   | 19,658   | 108,609  | -       | -         | -       |
|                     | (4,548,976) | (2,248)  | (89,327) | (-)     | (152,500) | (7,600) |

(Previous year figures are in brackets)

Nailasanatha

#### Schedule forming part of the Accounts

| 18 Trai | sactions with | the related | parties durin | g the vea | ar are set out in the table below: |
|---------|---------------|-------------|---------------|-----------|------------------------------------|
|---------|---------------|-------------|---------------|-----------|------------------------------------|

| (Previous | year figures are in brackets)                        | (Am                                 | ount in Rupees)                |                                     |
|-----------|--|-------------------------------------|--------------------------------|-------------------------------------|
| Sl.No     | Nature of transaction                                | Holding company                     | Key<br>Management<br>Personnel | Total                               |
| 1.        | Purchase of raw material, components and other items | <b>4,246,28</b> 4<br>(3,307,338)    | -<br>(-)                       | <b>4,246,284</b><br>(3,307,338)     |
| 2.        | Purchase of fixed assets                             | 58,162<br>(-)                       | (-)                            | <b>58,162</b> (-)                   |
| 3.        | Sale of goods  | <b>153,364,155</b><br>(114,013,381) | - (-)                          | <b>153,364,155</b><br>(114,013,381) |
| 4.        | Reimbursement of expenses                            | <b>20,185</b> (1,403,666)           | (-)                            | <b>20,185</b> (1,403,666)           |
| 5.        | Reimbursement for services                           | <b>9,516,919</b><br>(6,180,000)     | (-)                            | <b>9,516,919</b><br>(6,180,000)     |
|           |  |                                     |                                |                                     |

#### Balance as on balance sheet date

|               | (Amount in Rupees) |
|---------------|--------------------|
|               | Holding company    |
| Debit Balance | 496,884            |
|               | (6,061,976)        |

Name of related parties and description of relationship:

- Holding company : Titan Industries Limited a)
- : Mr.N.Kailasanathan, Director (w.e.f. 27th September 2010) b) Key Management Personnel Mr.B.G.Dwarakanath, Director (upto 27th September 2010)
- 19. Previous year's figures have been regrouped / recast, wherever necessary, to conform to current year's classification.

Signature to Schedules: 'A' to 'I'

For and on behalf of the Board of directors,

Director

Kailasanatha

Director

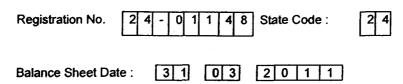
**Place: Bangalore** Date: 19th April 2011

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Statement pursuant to part IV of Schedule VI of Companies Act, 1956.

Balance Sheet Abstract and Company's General Business Profile:

I. **Registration Details** 



Capital Raised during the year (Amount in Rs. Thousands)

| Public Issue | Rights Issue      |
|--------------|-------------------|
|              |                   |
| Bonus Issue  | Private Placement |
| NIL          |                   |

III.

II.

Position of mobilisation and deployment of Funds (Amount in Rs. Thousands)

| Total Liabilities |   |   |   |   |   |   |
|-------------------|---|---|---|---|---|---|
|                   | 1 | 3 | 0 | 4 | 7 | 3 |

Sources of Funds

| Pai | d-L | Jp ( | Cap | oita | 1 |   |
|-----|-----|------|-----|------|---|---|
|     |     | 1    | 9   | 0    | 0 | 0 |

| Se | cur | eď | Loa | ans |   |   |
|----|-----|----|-----|-----|---|---|
|    |     |    | 4   | 9   | 7 | 7 |

Application of funds

| Net Fi | xec | A I | sse | ts |   |
|--------|-----|-----|-----|----|---|
|        | 5   | 3   | 6   | 9  | 5 |

**Net Current Assets** 2 4 1 0 4

| Ac | cun | nula | ated | L | oss | es |
|----|-----|------|------|---|-----|----|
|    |     |      |      | N | 1   | L  |

**Total Assets** 1 3 0 4 7 3

**Reserves & Surplus** 4 8 3 2 4

Deferred Tax Liability 5 4 9 8

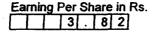
Investments NIL

| Misc. | Expe | ndit | ure | ) |
|-------|------|------|-----|---|
|       |      | Ν    | 1   | L |

IV. Performance of Company (Amount in Rs. Thousands)

| Turnover (including other income) |     | Total Expenditure       |
|-----------------------------------|-----|-------------------------|
| 229054                            |     | 2 1 7 4 5 6             |
| Profit / Loss Before Tax          | +/- | Profit / Loss After Tax |

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7 2 6 2 l

**Dividend Rate %** 0 %

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Generic Names of the Three Principal Products of the Company

Item Code No. (ITC Code) :

## 8 5 4 2 7 0 0 0

Product Description: ELECTRONIC BOARDS CI RCUIT

Signature to Schedules: 'A' to 'I'

For and on behalf of the Board of Directors,

al

lasantha  $\sim$ Director

Director

Place: Bangalore Date : 19 April 2011

V.